

# A Question of Belonging:

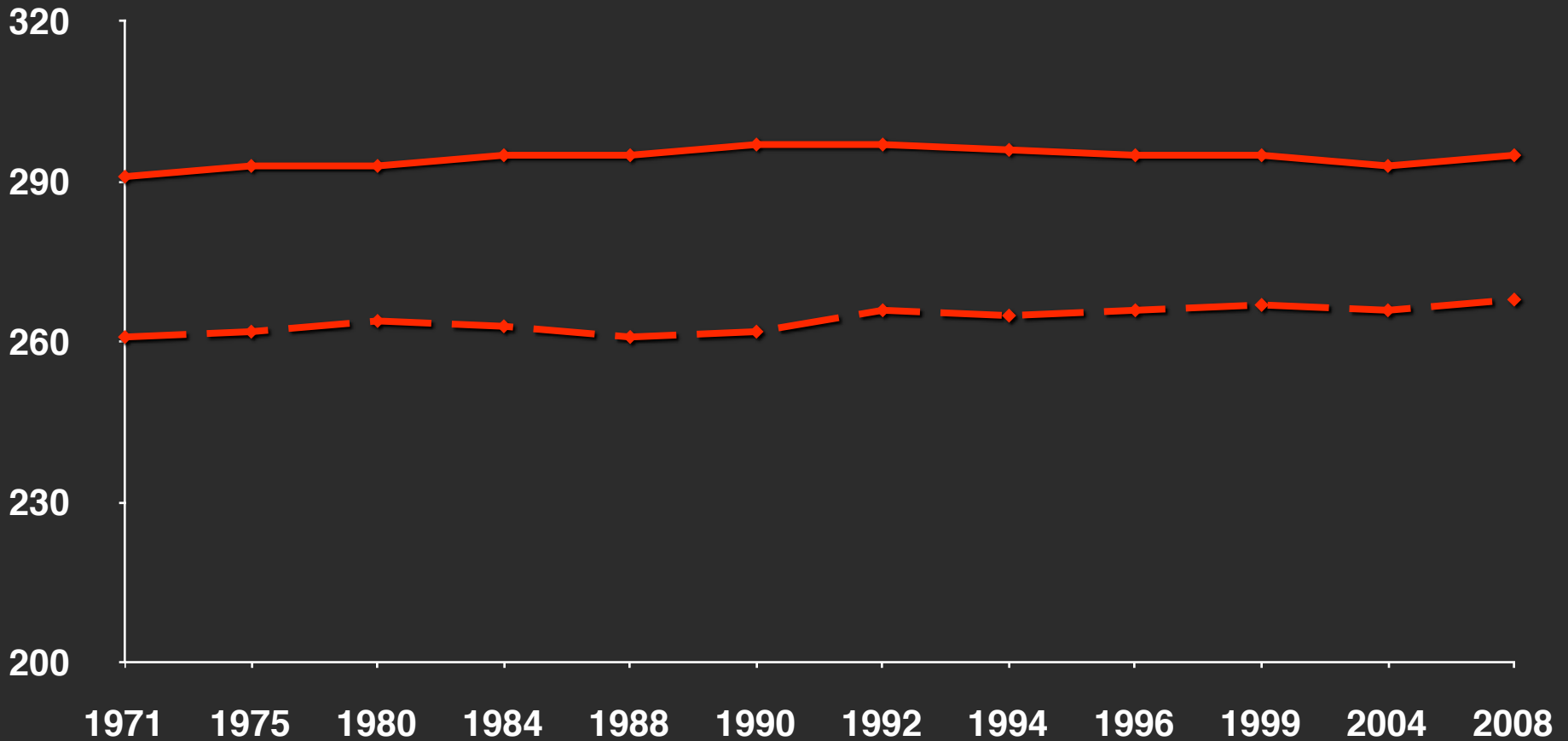
*A Social-Psychological Approach to Understanding and Remediating Group Disparities in School Achievement*

Greg Walton  
Stanford University

# Reading Scores

(National Assessment of Education Progress [NAEP])

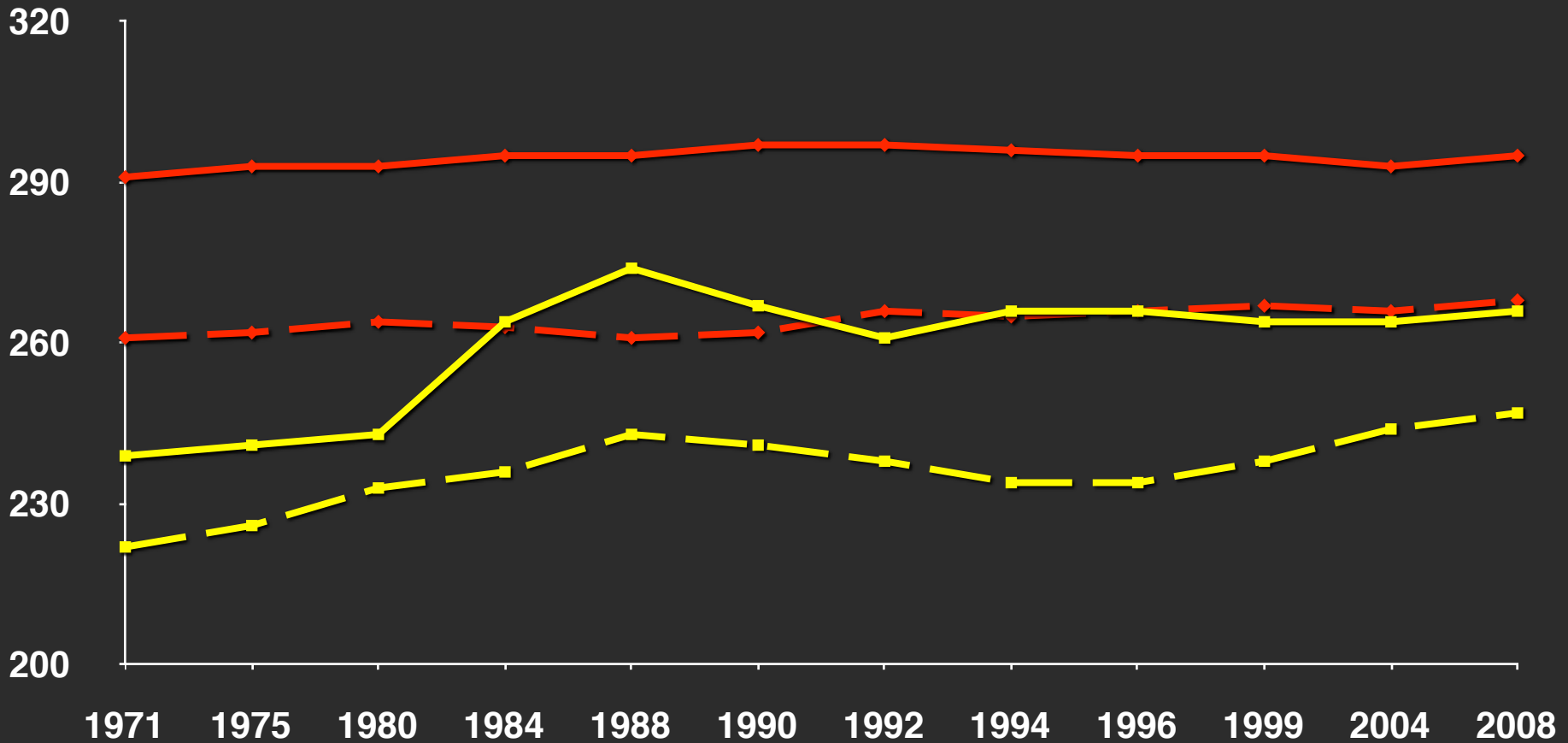
- ◆ White 17-Year-Olds
- Black 17-Year-Olds
- ▲ Hispanic 17-Year Olds
- ◆ White 13-Year-Olds
- Black 13-Year-Olds
- ▲ Hispanic 13-Year Olds



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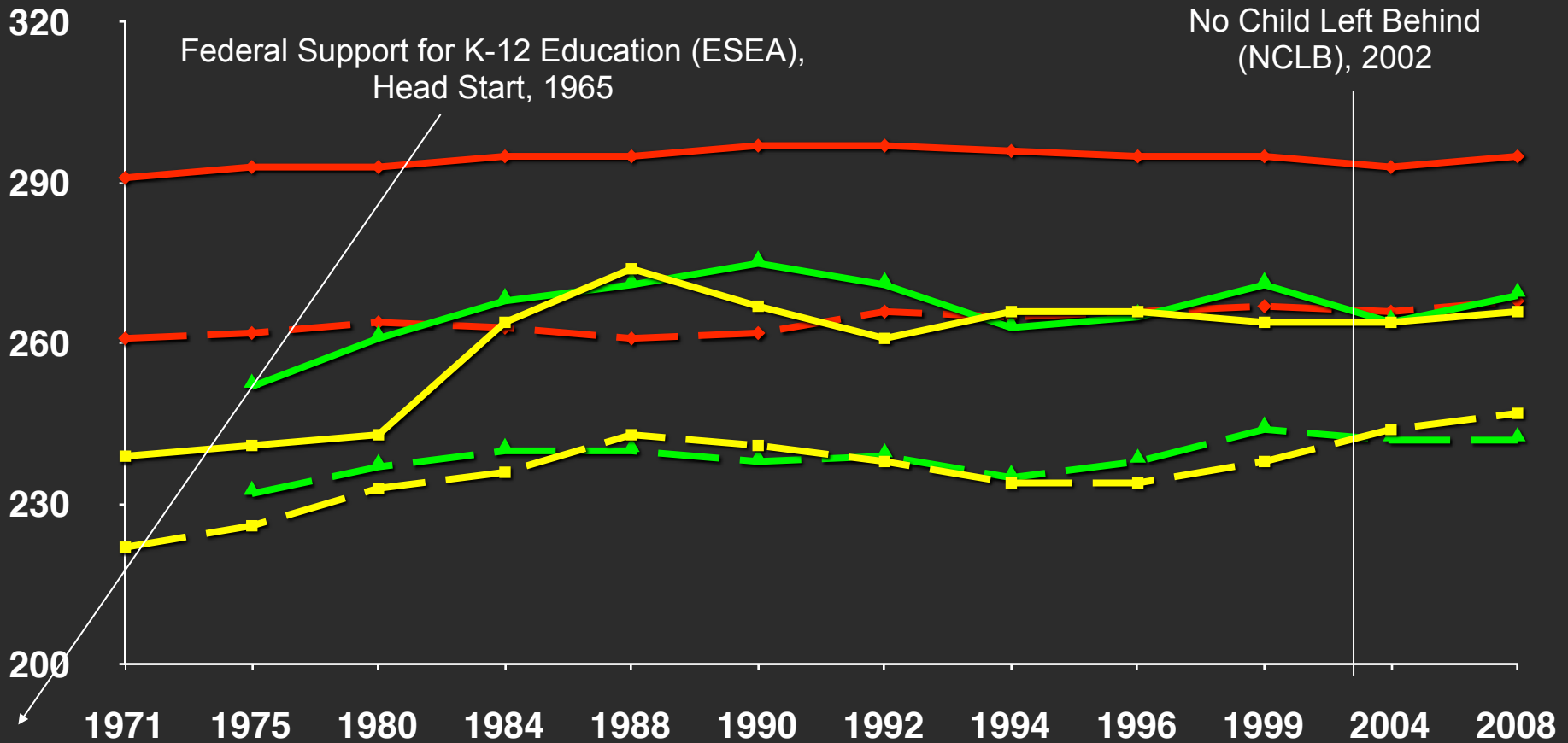
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Federal Support for K-12 Education (ESEA),  
Head Start, 1965

No Child Left Behind  
(NCLB), 2002

# What causes achievement gaps?

- Poverty matters
  - **But** → at every income level, race differences exist in achievement (e.g., SAT)
- Preparation/prior ability matter
  - **But** → at every level of prior preparation (e.g., SAT), race differences exist in subsequent achievement (e.g., college GPA)

# The Role of Psychology

- Thinking about the psychology of students can give us new tools to reduce achievement gaps
  - *What is it like to be a student in class?*

This approach explores the effects of social stereotypes

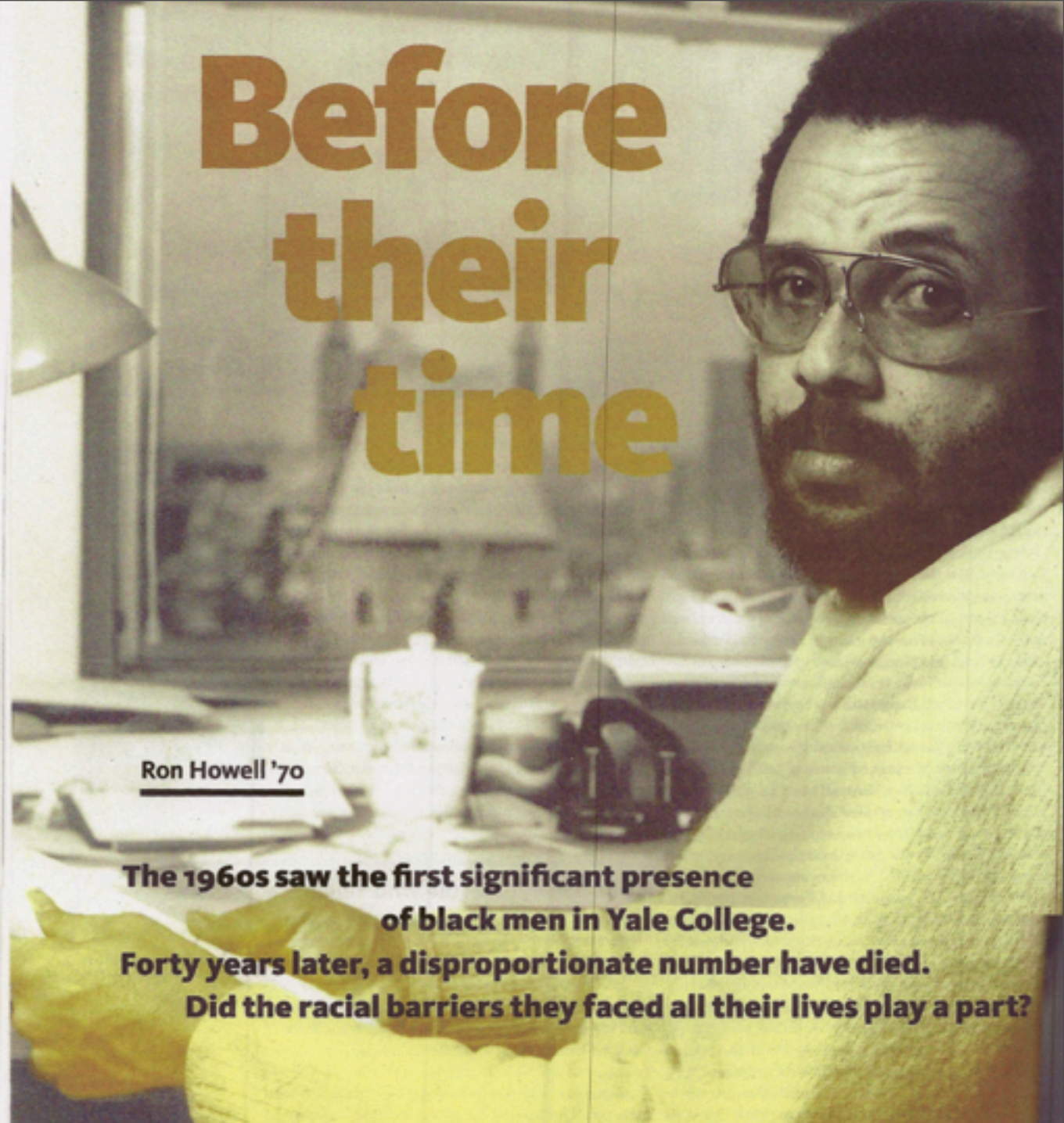


## Civil rights attorney Clyde Murphy

- Born 1948
- Died August, 17 2010, age 62, of a pulmonary embolism

### African Americans in the Yale College Class of 1970

Percent in the Class	Percent of Deaths To Date
3%	11%





You're from  
*San Francisco?!*



You're a *professor?!*





*The central feature of the stigmatized individual's situation in life . . . is a question of . . . 'acceptance.'*

**-Erving Goffman**

*Stigma: Notes on the Management of Spoiled Identity*

*My experiences at Princeton have made me far more aware of my “Blackness” than ever before . . . no matter how liberal and open-minded some of my White professors and classmates try to be toward me, I sometimes feel like a visitor on campus; as if I really don’t belong . . . It often seems as if, to them, I will always be Black first and a student second.*

*- Michelle Robinson (1985)*





*[At Princeton, I felt like]  
a visitor landing in an  
alien land . . . I have  
spent my years since  
Princeton, while at law  
school, and in my  
various professional  
jobs, not feeling  
completely a part of the  
worlds I inhabit.*

**- Sonia Sotomayor**

# Belonging Uncertainty

(Walton & Cohen, 2007)

- People may commonly question their belonging in new social and academic settings
  - Especially when they are targeted by stigma and negative stereotypes
- This uncertainty *ambiguates* the meaning of adverse social events

# A Day in the Life of a College Student

- Everyone is going out without me, and they didn't consider me when making their plans.
- My teacher cancelled her meeting with me
- My usual friends weren't at dinner
- Not getting an e-mail back from a peer
- I felt bad that I haven't gone on any dates [in college]
- Not being recognized at awards dinner (when I deserved it)
- Dumped by girlfriend
- My boyfriend didn't call
- I'm working on a paper that is due tomorrow and I have writer's block
- Found a dead mouse under a pile of my clothes



# Propositions

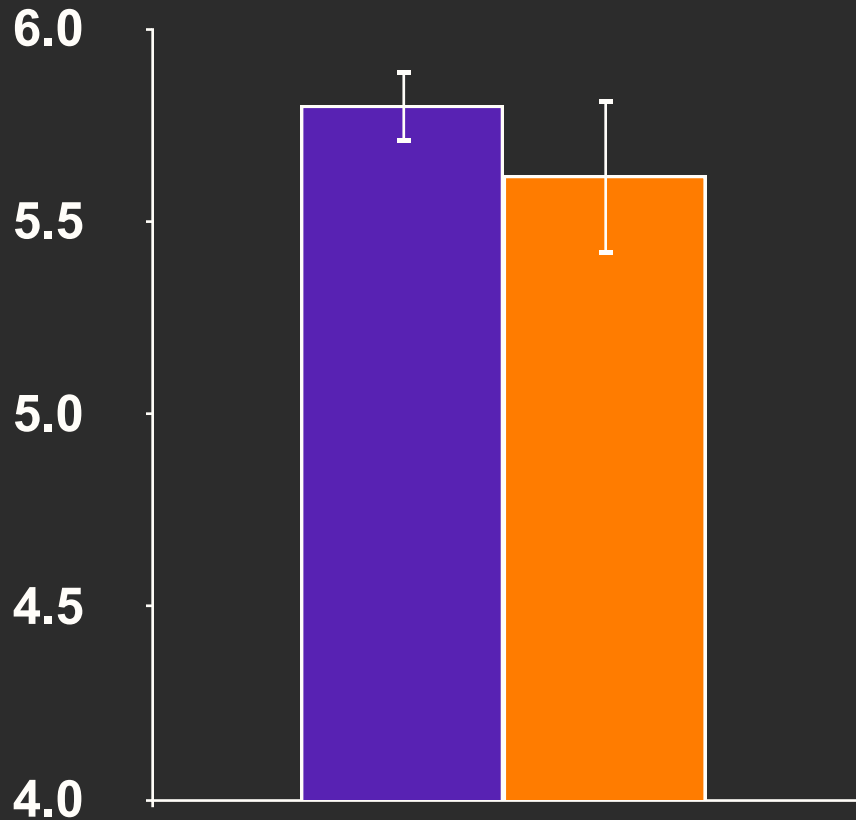
1. Group differences may emerge *in response* to social experience
2. The social experience need *not* be evaluative or pose a risk of bias

# Survey of College Students: Two Measures of Belonging

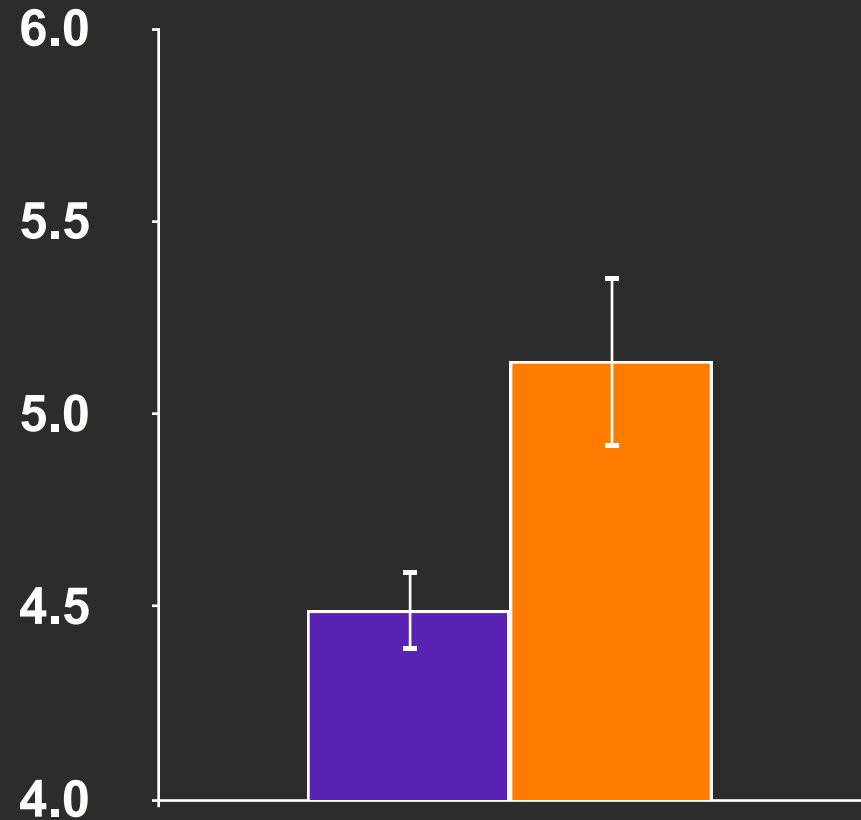
- Level of Belonging
  - *I belong at [school name]*
- Uncertainty about Belonging
  - *Sometimes I feel I belong at [school name] and sometimes I feel that I don't belong at [school name]*
  - *When something bad happens, I feel that maybe I don't belong at [school name]*

# Self-Reported Belonging

## Level of Belonging



## Belonging Uncertainty



White Students

Black and Hispanic Students

Walton & Cohen (2007, JPSP)

# **A Social Belonging Intervention**

**(with Geoff Cohen)**

# Social-Belonging Intervention

- Two questions:
  - Are stereotyped students more likely to globalize negative experiences in school as evidence that they do not belong?
  - Can this process be short-circuited?
- Hypotheses
  - Treatment would sustain stereotyped students' sense of belonging in the face of adversity
  - Effects may self-sustain over time and raise stereotyped students' achievement



# Attributional Retraining

- Treatment: First-year students learn that doubts about belonging in college are:
  - common at first and short-lived
- Presented with:
  - Survey summary statistics
  - Representative quotations attributed to ethnically diverse juniors and seniors

*Freshman year, even though I met large numbers of people, I didn't have a small group of close friends . . . I had to remind myself that making close friends takes time. Since then . . . I have met people, some of whom are now just as close as my friends in high school were.*

- Junior, Asian-American male

# Control Condition

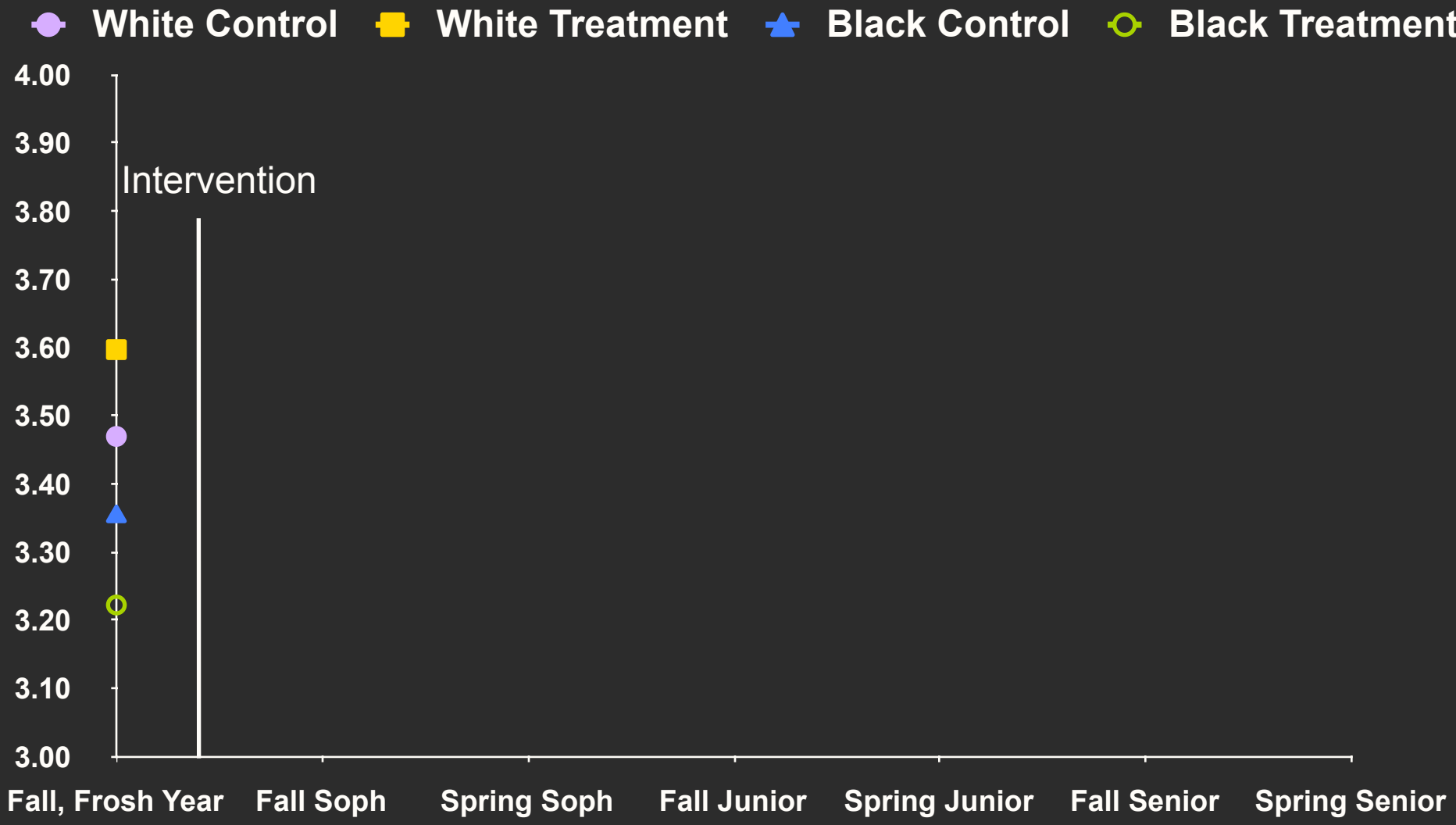
- Multiple versions
  - E.g., social-political views become more sophisticated over time
- Both conditions
  - Message reinforced using “saying-is-believing” techniques (see Aronson et al., 2002)

# **Long-Term Effects on Academic Performance**

**3-Year Follow-Up  
Among Two Cohorts of Students**

# College Grade Point Average by Year

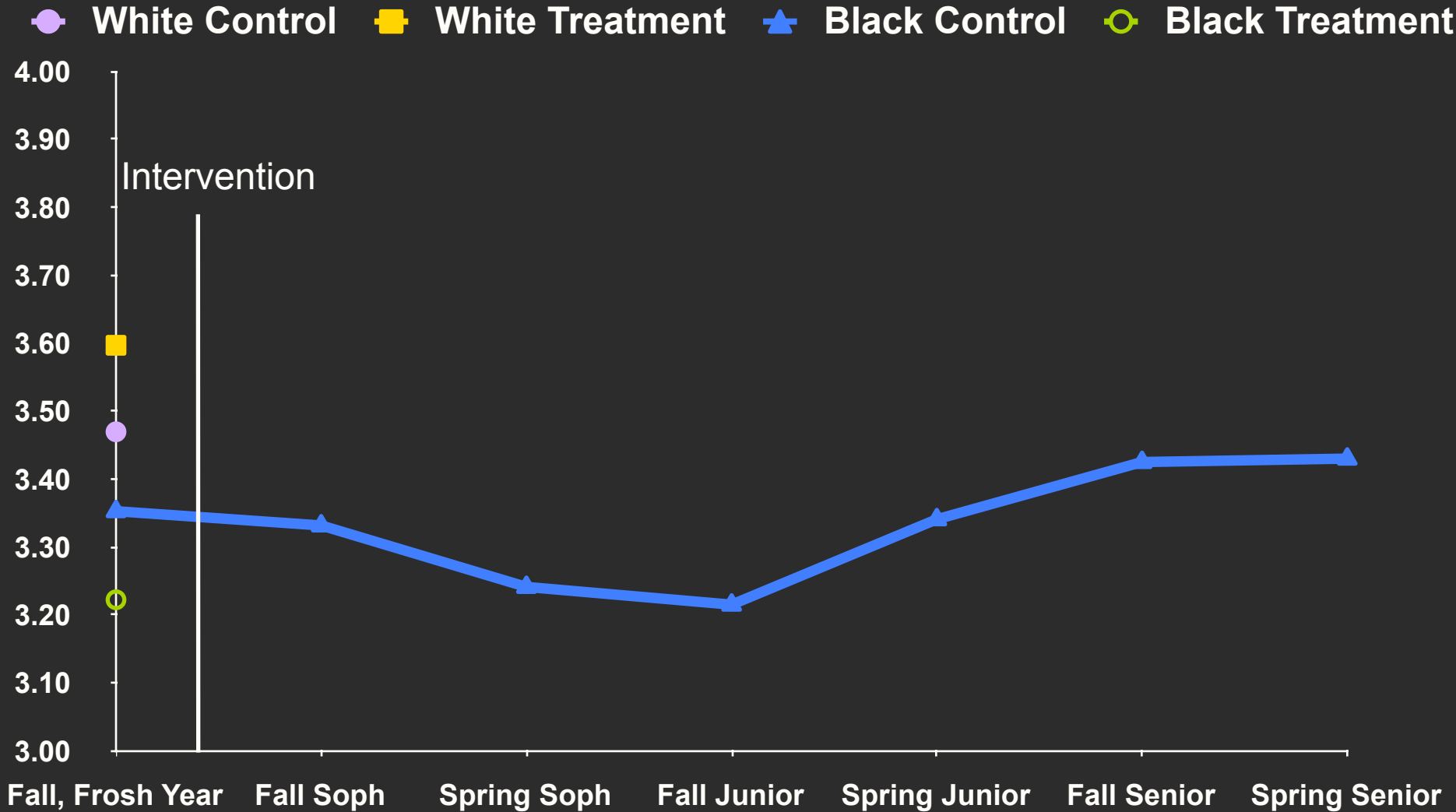
(Cohorts 1 and 2 Raw Means)



Walton & Cohen (2011, *Science*)

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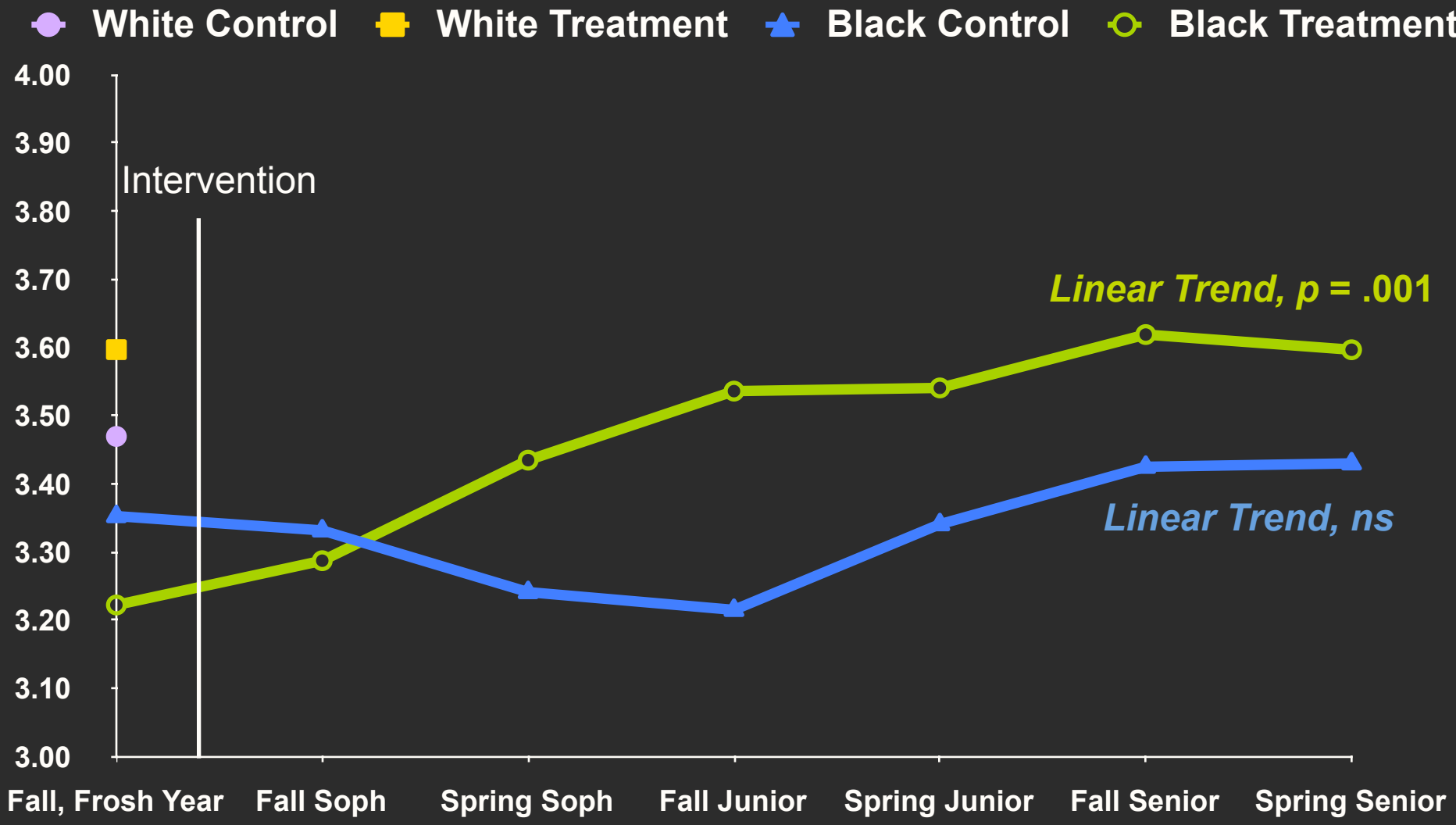


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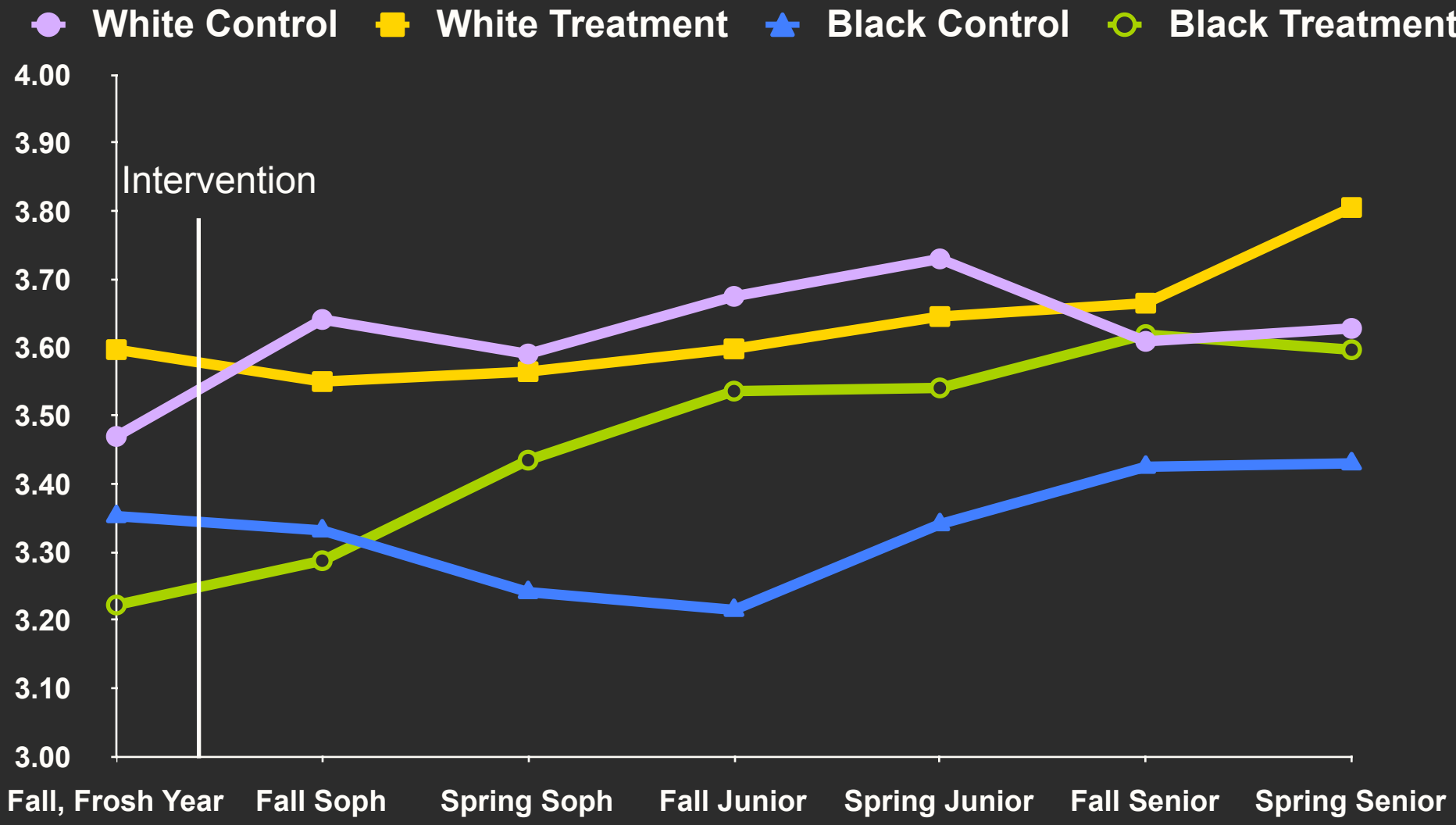
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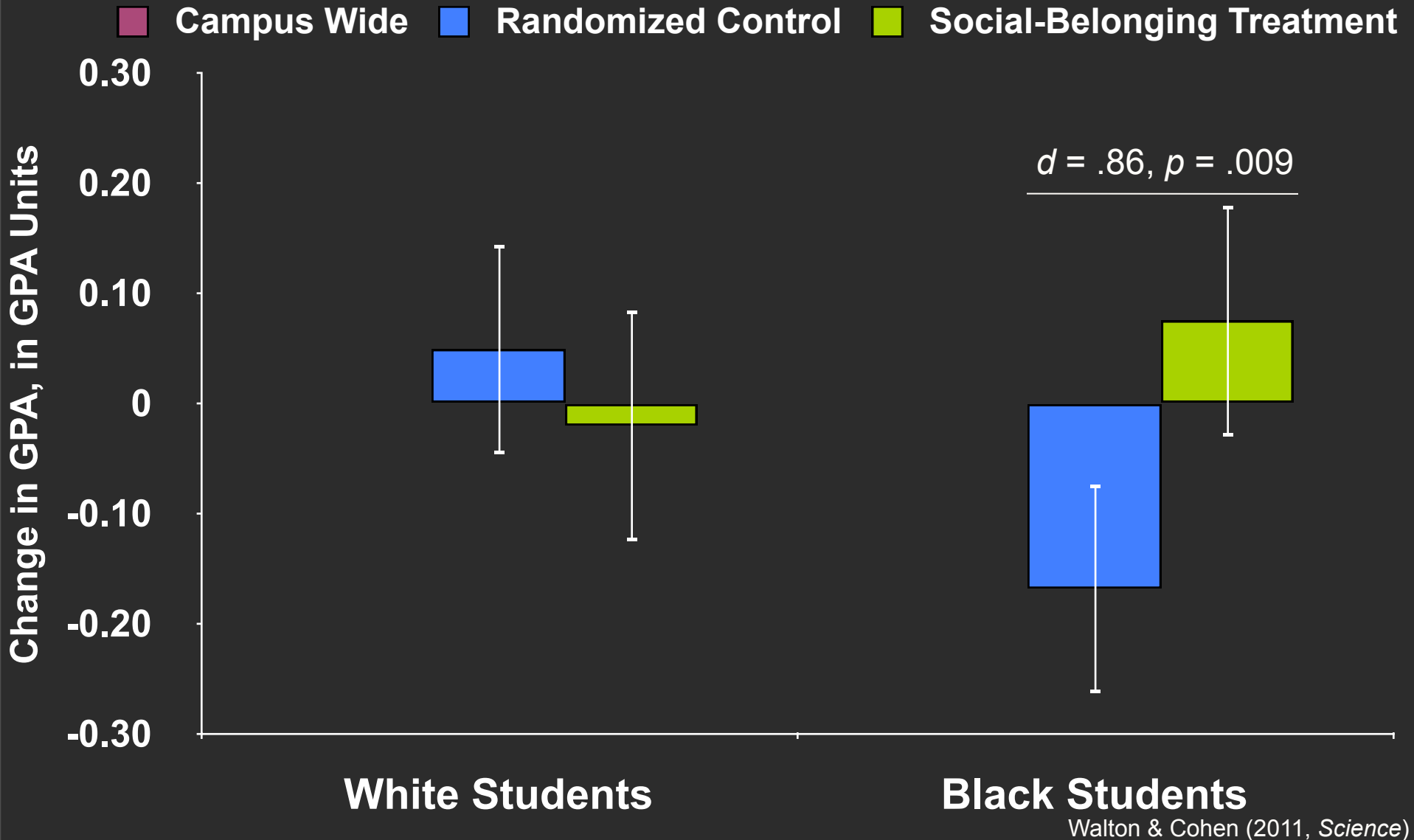
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Walton & Cohen (2011, *Science*)

# Residual Soph-Senior Year GPA

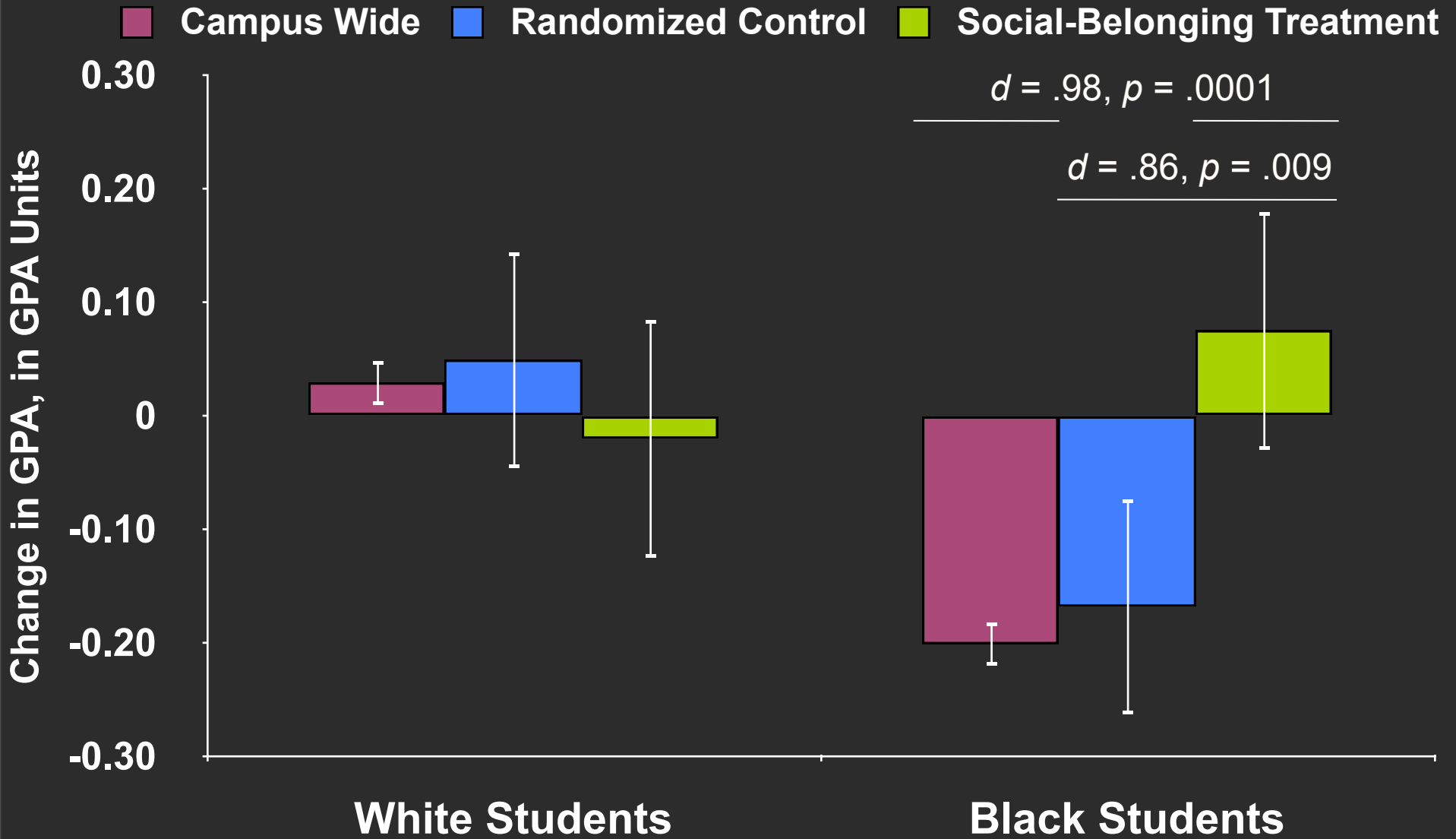
(Cohorts 1 and 2 adjusting for pre-treatment GPA and gender)



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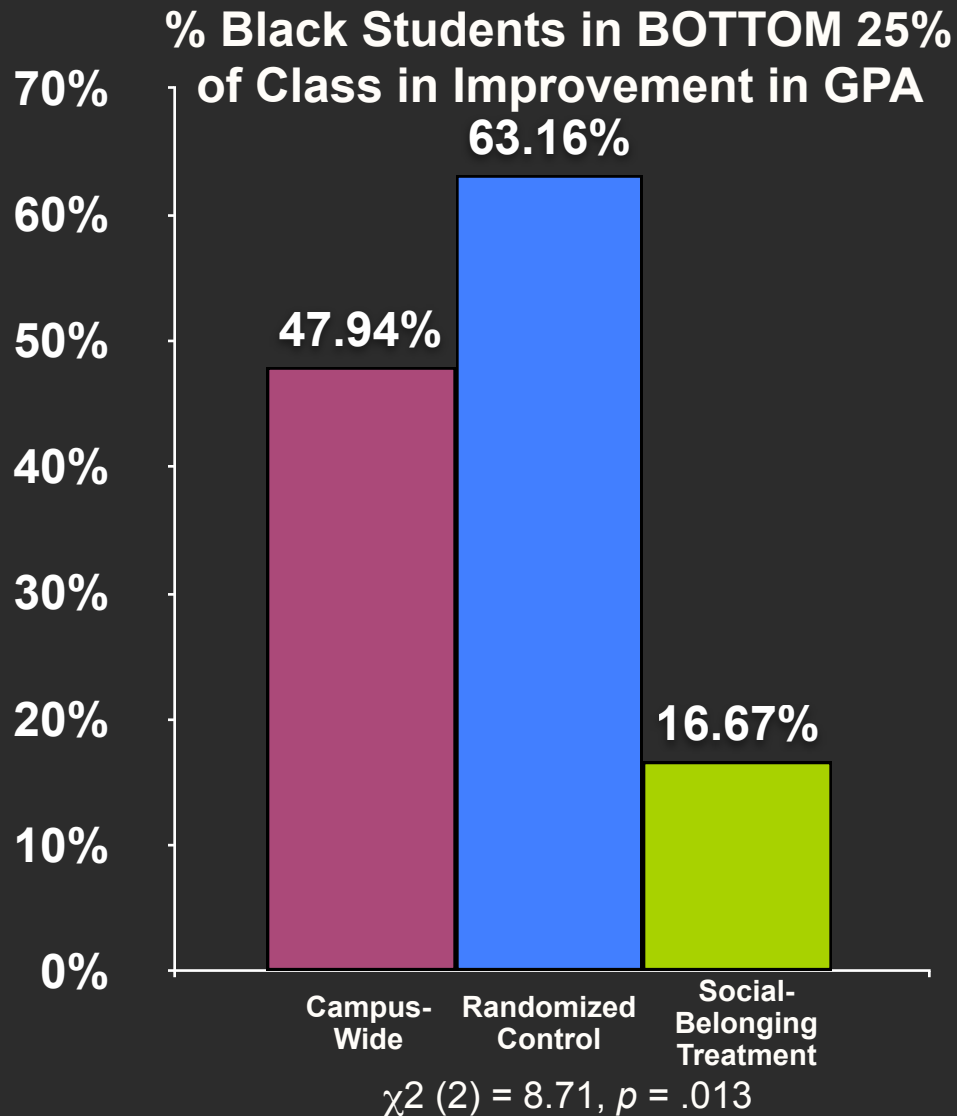
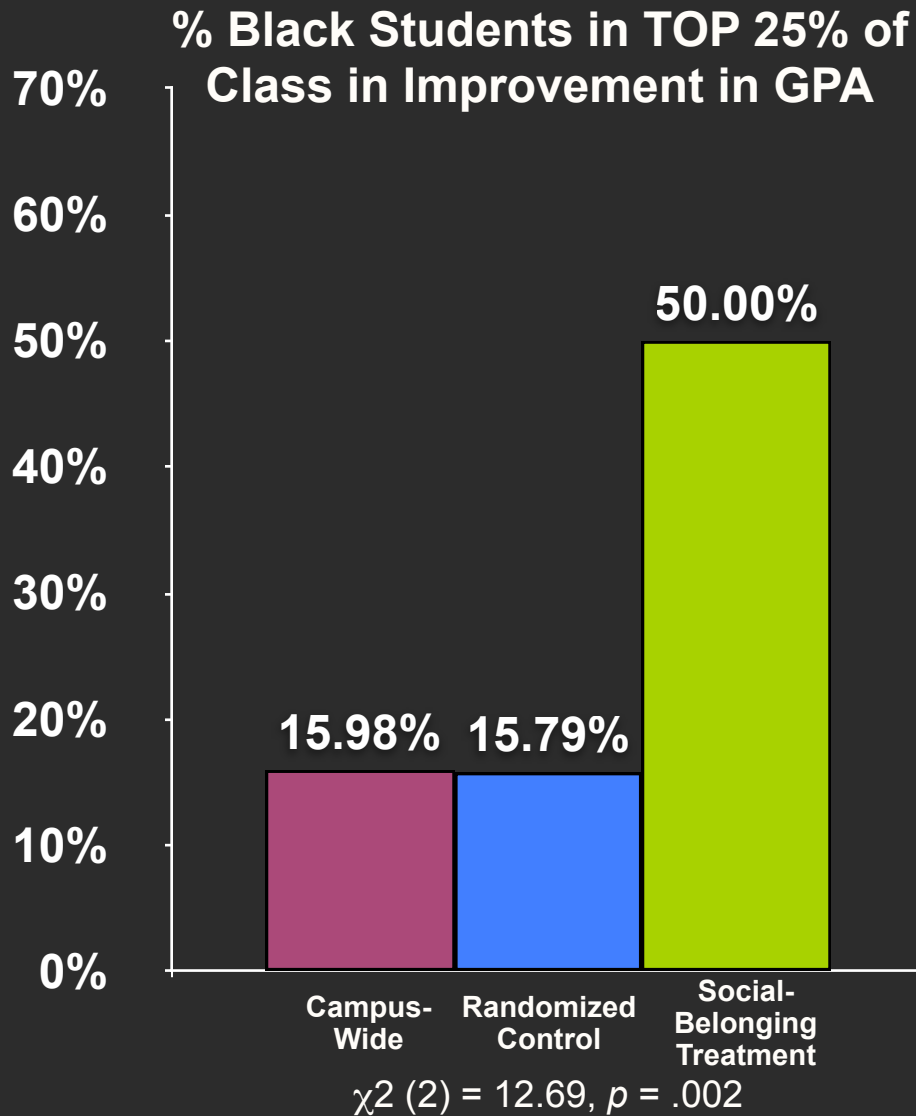


Walton & Cohen (2011, *Science*)

# Reduction in the Black/White Achievement Gap (Raw GPA)

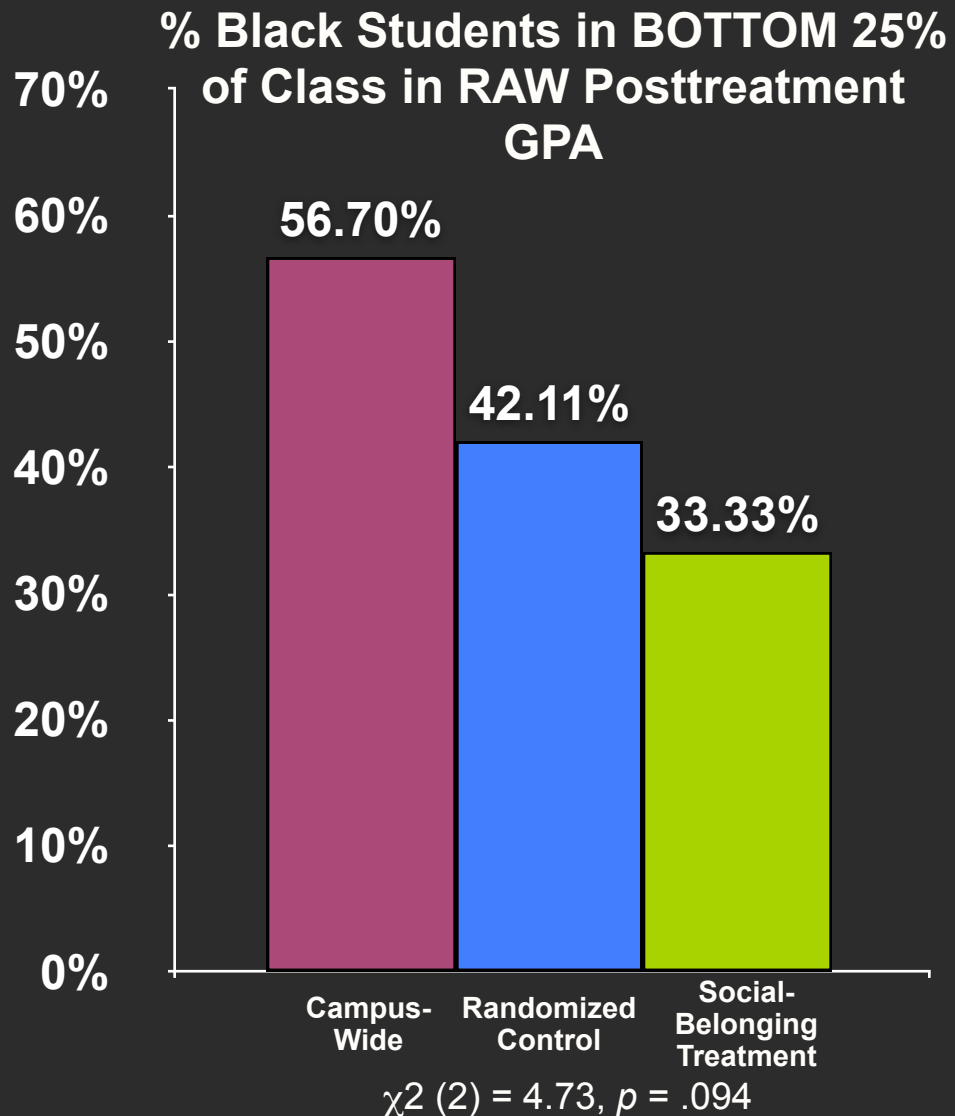
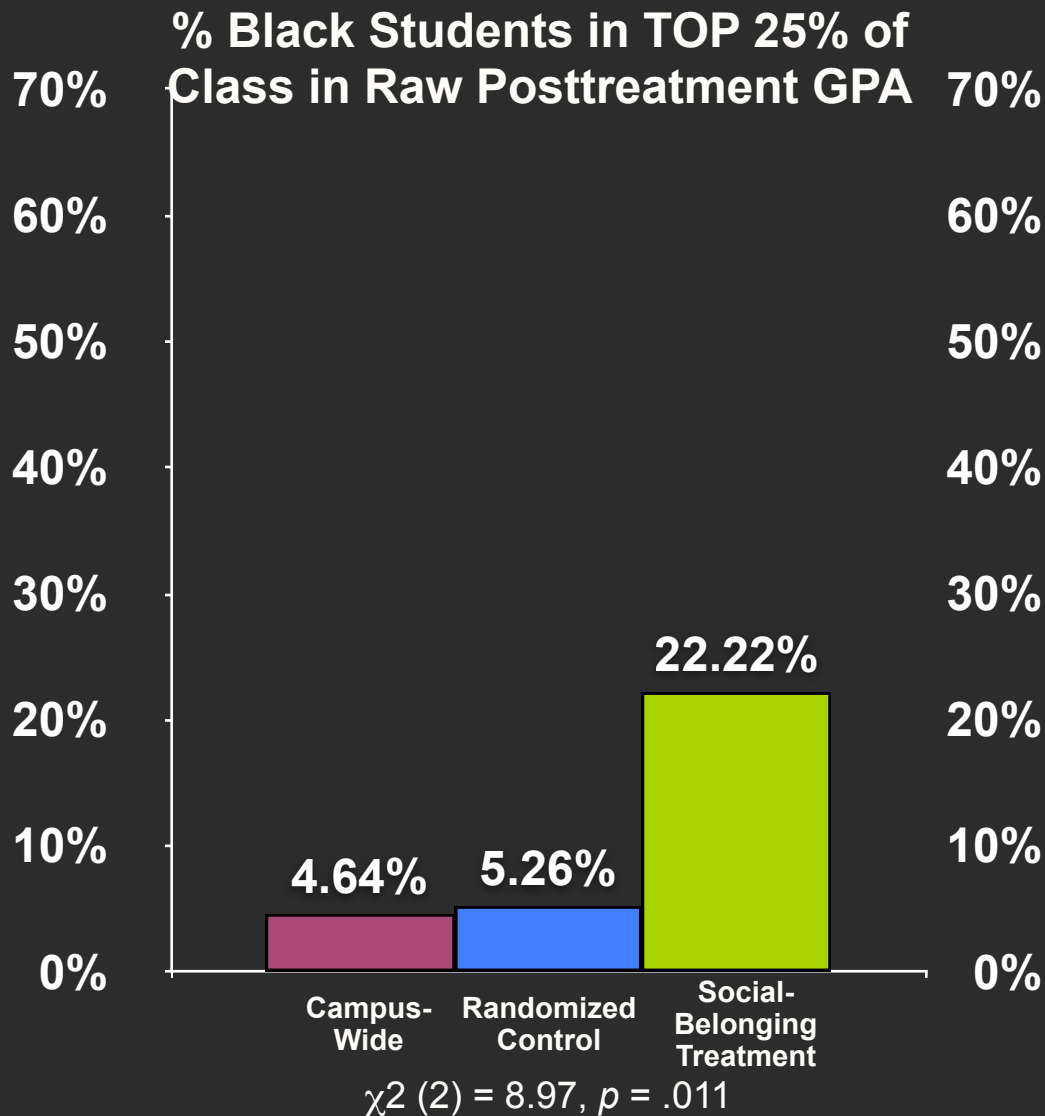
Sophomore Through Senior Year GPA	Senior Year GPA
52% reduction	79% reduction

# At the Head of the Class: Improvement in GPA



Walton & Cohen (2011, *Science*)

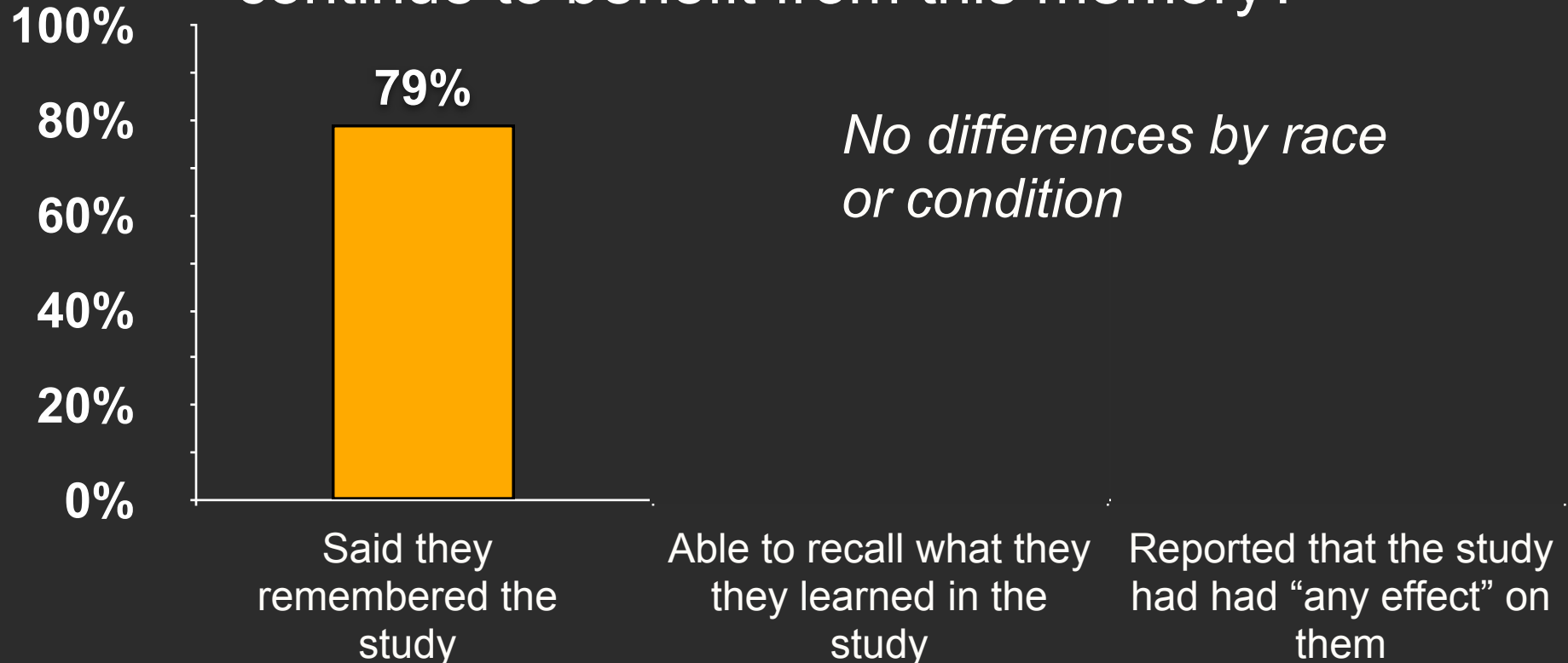
# At the Head of the Class: Raw Posttreatment GPA



Walton & Cohen (2011, *Science*)

# What Processes Sustained the Treatment Effects Over Time?

- Did students remember the intervention and continue to benefit from this memory?





# What Processes Sustained the Treatment Effects Over Time?

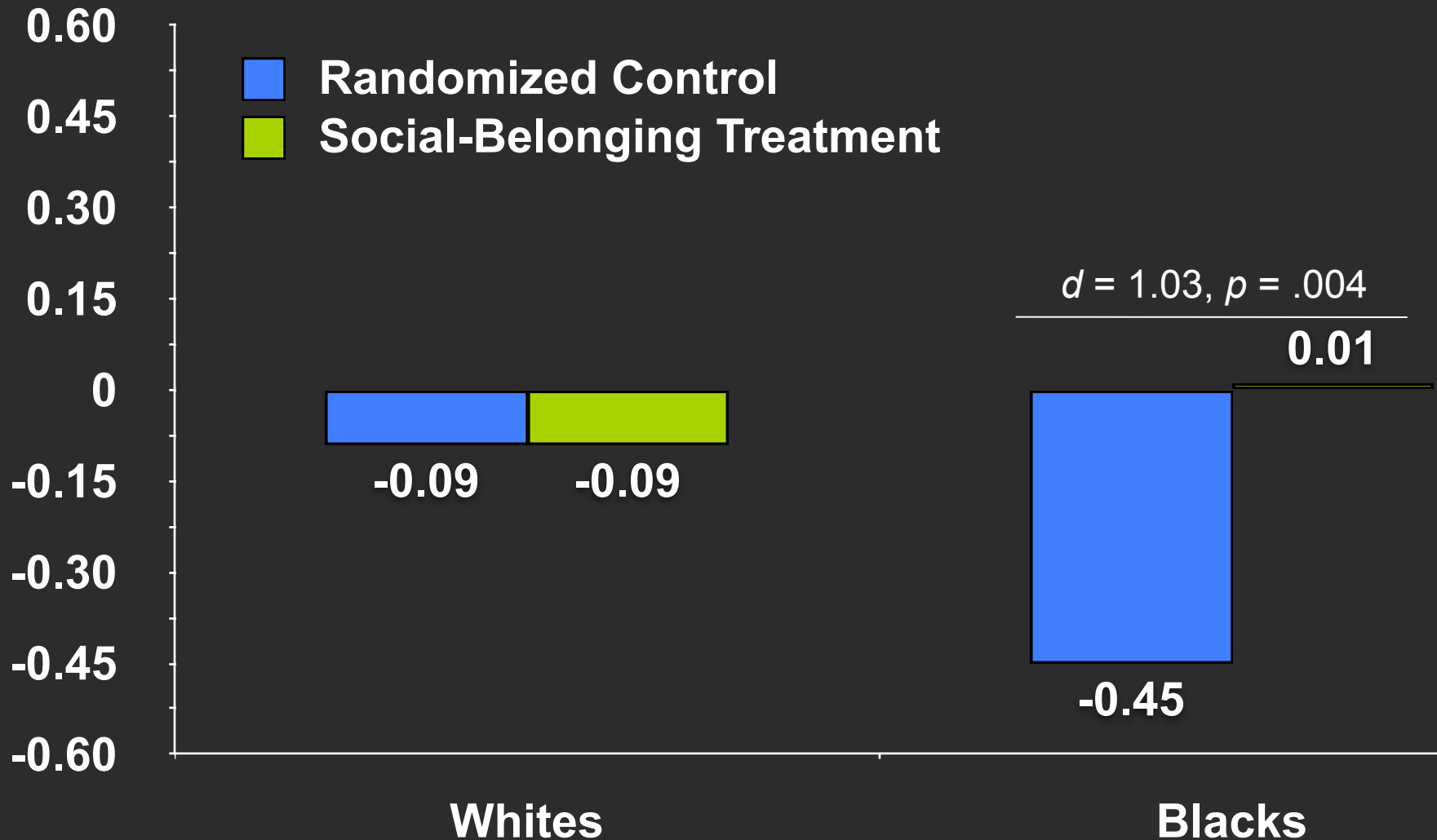
- Did students remember the intervention and continue to benefit from this memory?
- By securing students' sense of belonging in college?

# Daily Diary Measures

(completed in the first week after the intervention)

- *How did students' respond when they experienced high levels of adversity in school?*
- Daily diaries
  - Assessed how much adversity students experienced each day
  - Assessed students' level of belonging that night and the next day
- Calculated the *within-subjects correlation* between adversity and belonging

*Correlation indexes the extent to which students' sense of belonging went up and down when they experienced less and more adversity each day.*



Walton & Cohen (2011, *Science*)

# A Deleterious Interpretation of Social Adversity

*Everyone is going out without me, and they didn't consider me when making their plans. At times like this I feel like I don't belong here and that I'm alienated.*

-Black female, control condition

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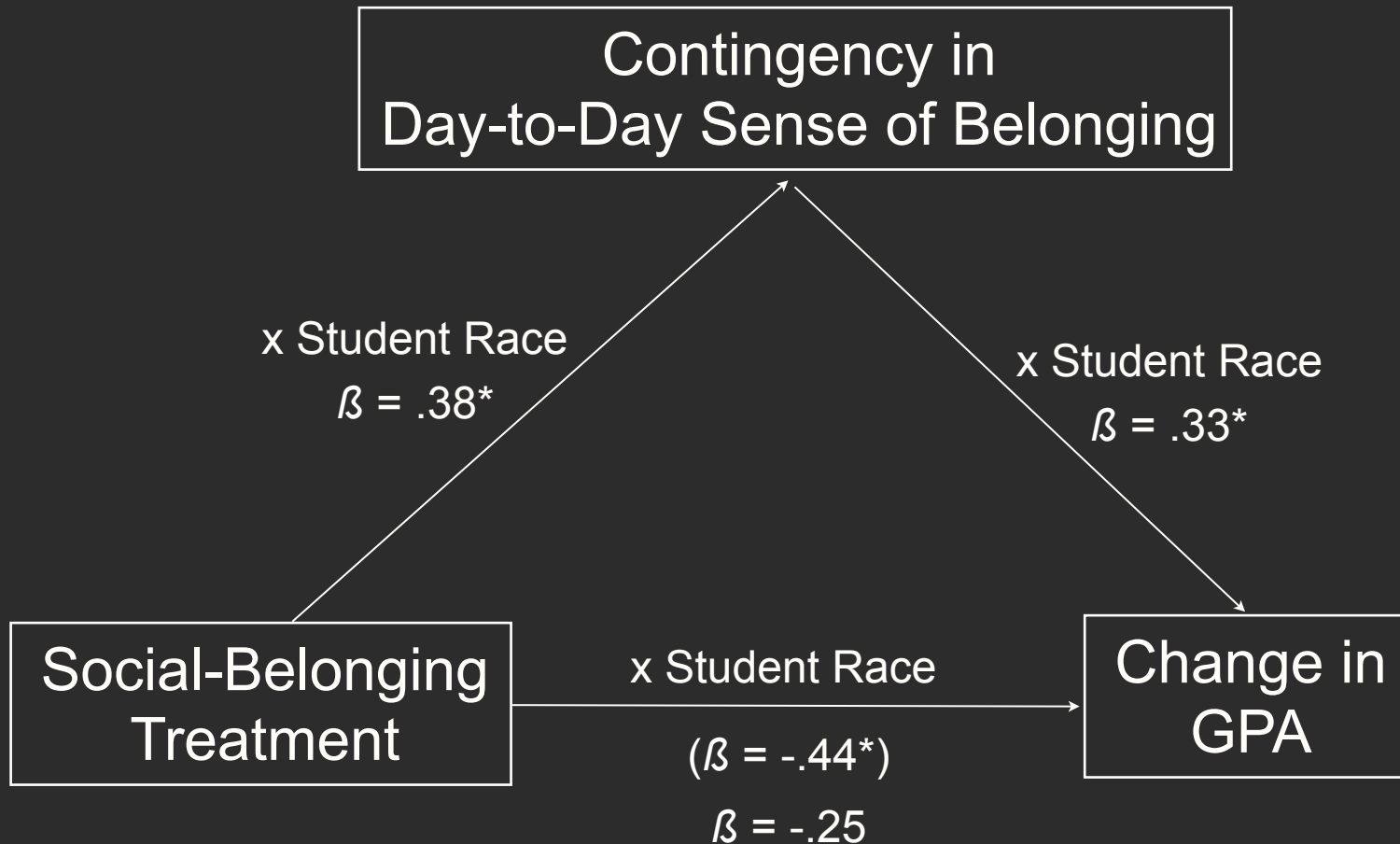
-Black female, control condition

# Correlation Between Contingency and Change in Grades

Whites	$r = .20, p = .28$
Blacks	$r = -.51, p = .001$

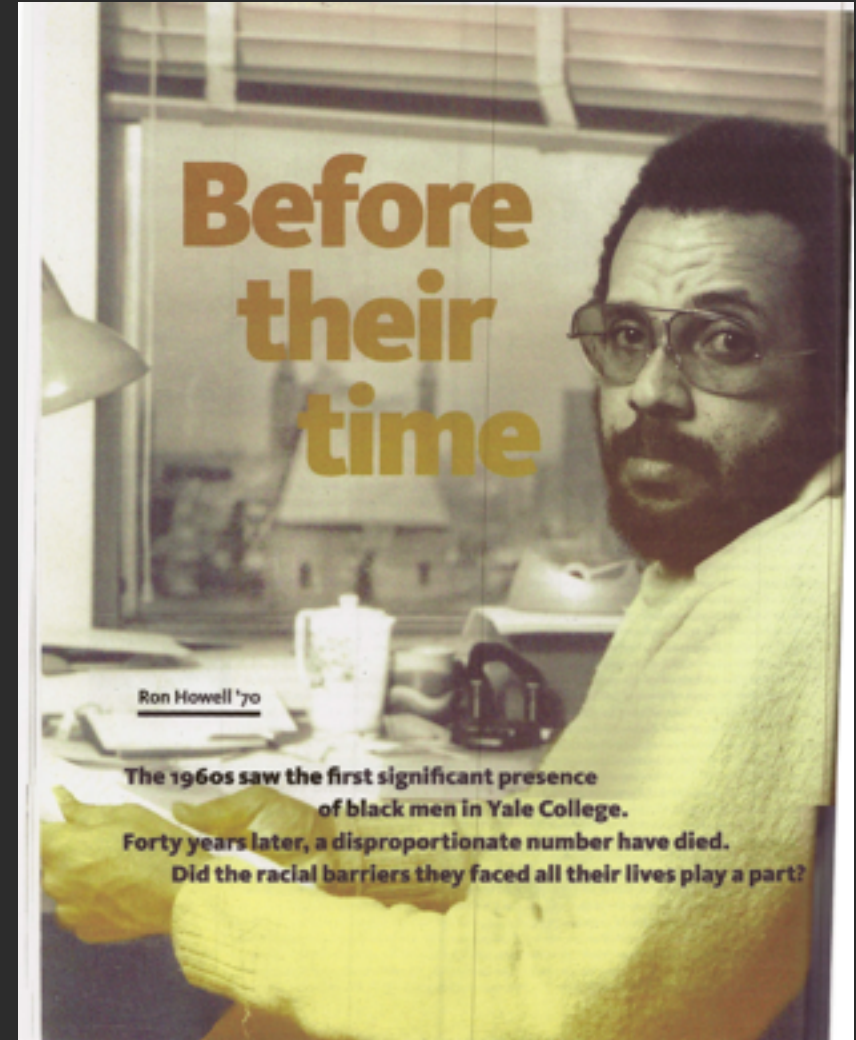
Walton & Cohen (2011, *Science*)

# Mediation Model



# What about health and well-being?

- Assessed
  - Happiness
  - Self-reported general health
  - Number of recent doctor visits

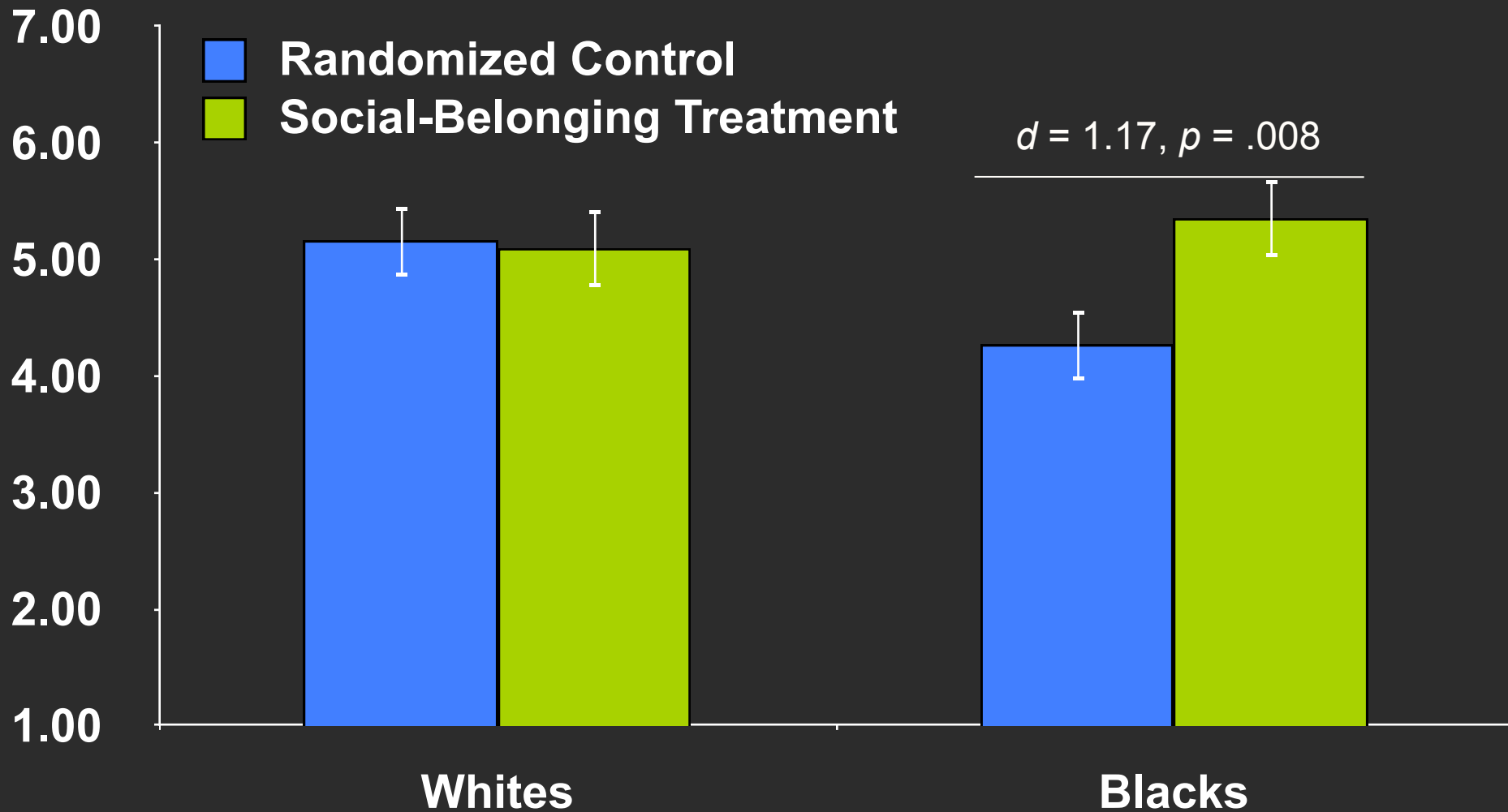




# Subjective Happiness

## 3 Years Post-Treatment

(4-items, e.g., "In general, I consider myself" 1=*not a very happy person*, 7=*a very happy person*;  
Lyubomirsky & Lepper, 1999; controlling for pre-treatment attitudes, SAT-Score)

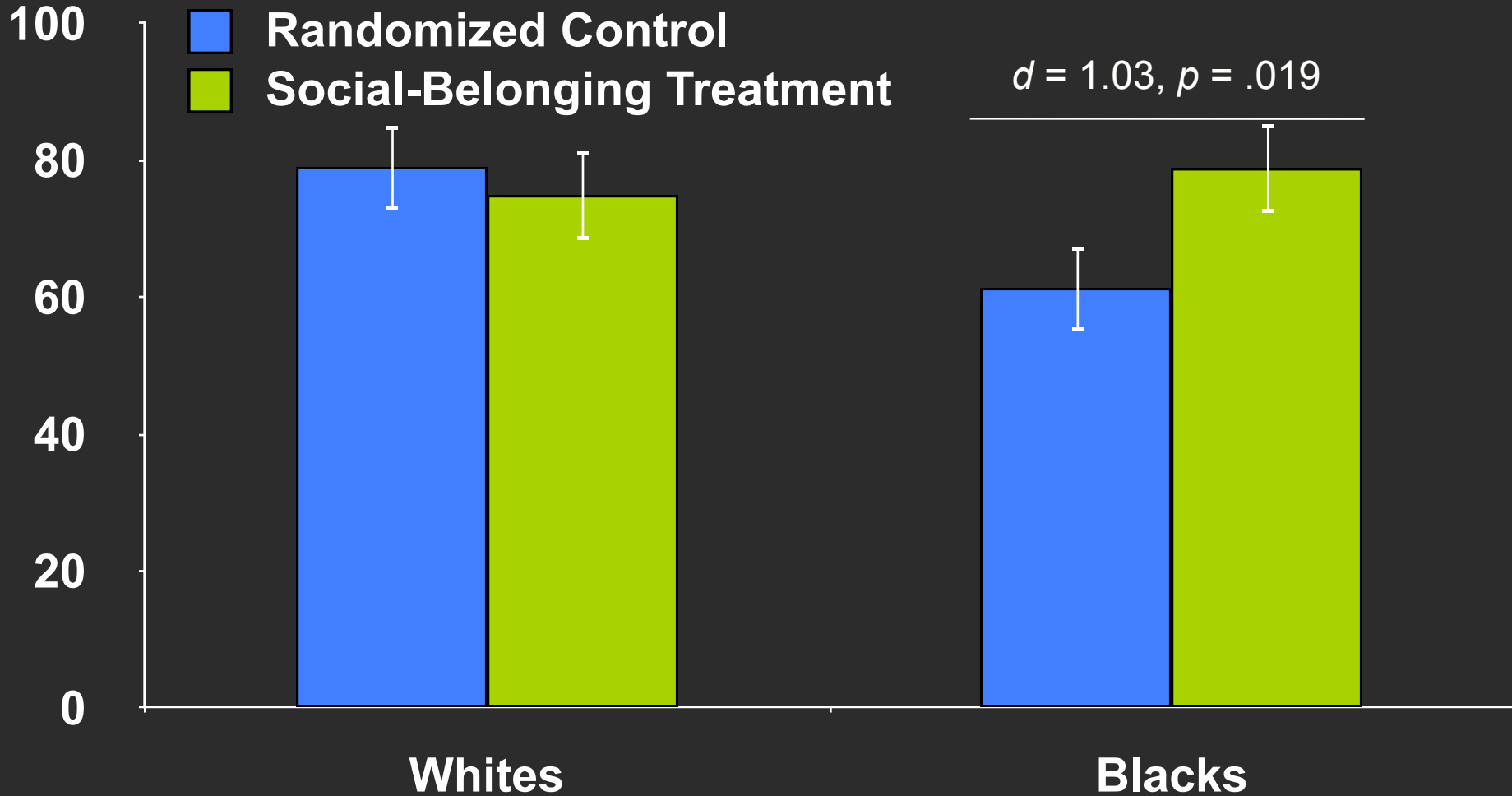


Walton & Cohen (2011, *Science*)

# Self-Reported General Health

## 3 Years Post-Treatment

(5-items, e.g., "In general, would you say your health is?" 1=excellent, 5=poor (reverse-coded); Stewart & Ware, 1992; controlling for pre-treatment attitudes, SAT-Score)

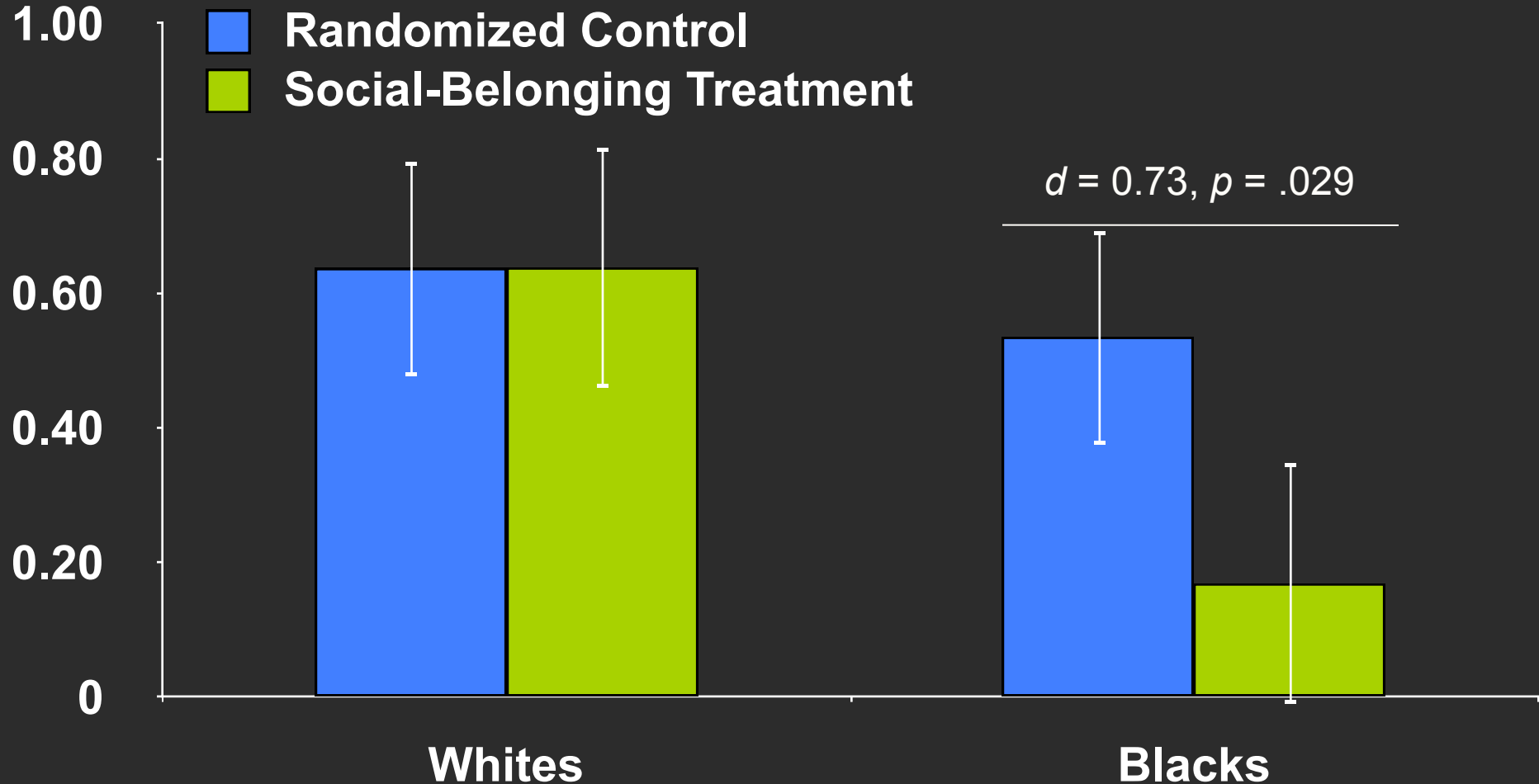


Walton & Cohen (2011, *Science*)

# # of Reported Doctor Visits (Past Month)

## 3 Years Post-Treatment

(1-item: "During the past month, how many times did you go to the doctor?"; controlling for pre-treatment attitudes, SAT-Score)



Walton & Cohen (2011, *Science*)

# Psychological Interventions: Not Silver Bullets

(Yeager & Walton, 2011)

- Not needed everywhere
  - *Remedy threats that exist within a given context*
- Work through the context
  - *Long-term effects depend on a chain of social, psychological, and academic processes*

# Trial 2: Three Questions

- Context:
  - *Is the belonging intervention most effective in contexts that elicit higher levels of threat?*
- Social and psychological process:
  - *Does the belonging intervention transform students' social and psychological lives broadly?*
- Generalization to a new group:
  - *Can the belonging intervention improve outcomes for another negatively stereotyped group?*

# Women in Engineering

(with Christine Logel, Jennifer Peach, Steve Spencer, and Mark Zanna)

- Men and women in an elite engineering program
  - Enrolled in *gender diverse* or *male-dominated* engineering majors

Gender-Diverse Majors (>20% Women)	Male-Dominated Majors (<20% Women)
Chemical Engineering	Computer Engineering
Civil Engineering	Electrical Engineering
Environmental Engineering	Mechanical Engineering
Geological Engineering	Mechatronics Engineering
Management Engineering	Nanotechnology Engineering
Systems Design Engineering	Software Engineering

# Women in Engineering

(with Christine Logel, Jennifer Peach, Steve Spencer, and Mark Zanna)

- Men and women in an elite engineering program
  - Enrolled in *gender diverse* or *male-dominated* engineering majors
- Two conditions
  - Control
  - Social-belonging treatment





# STEP Program



When I first got to Waterloo, I worried that I was different from the other students.

Sometime after my first year, I came to realize that almost everyone feels uncertain at first about whether they fit in.

It's something everyone goes through.

**Raymond**  
**4<sup>th</sup> year**  
**Electrical**

**Social Belonging  
Intervention**

# Saying-Is-Believing Exercise

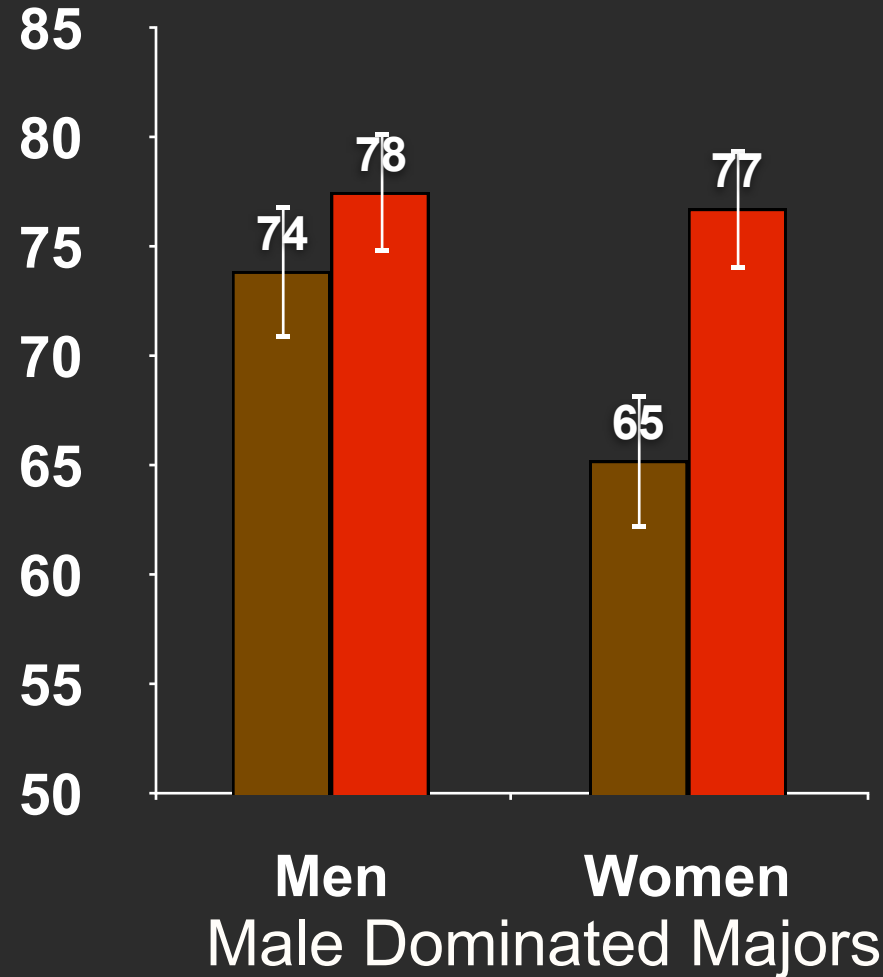
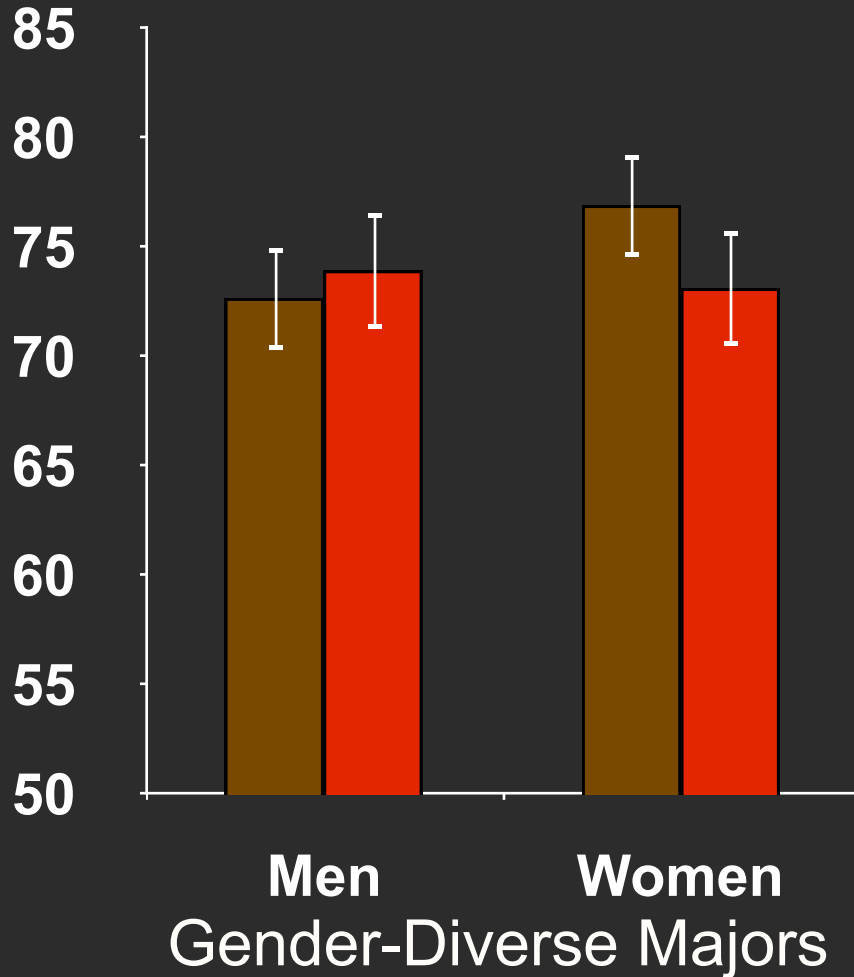
- Wrote about how the treatment message is true of their experience
- Believed essays would be read by incoming engineers next year to aid their transition

# First Year GPA

(Controlling for mean within major GPA)

■ Randomized Control

■ Social-Belonging Treatment

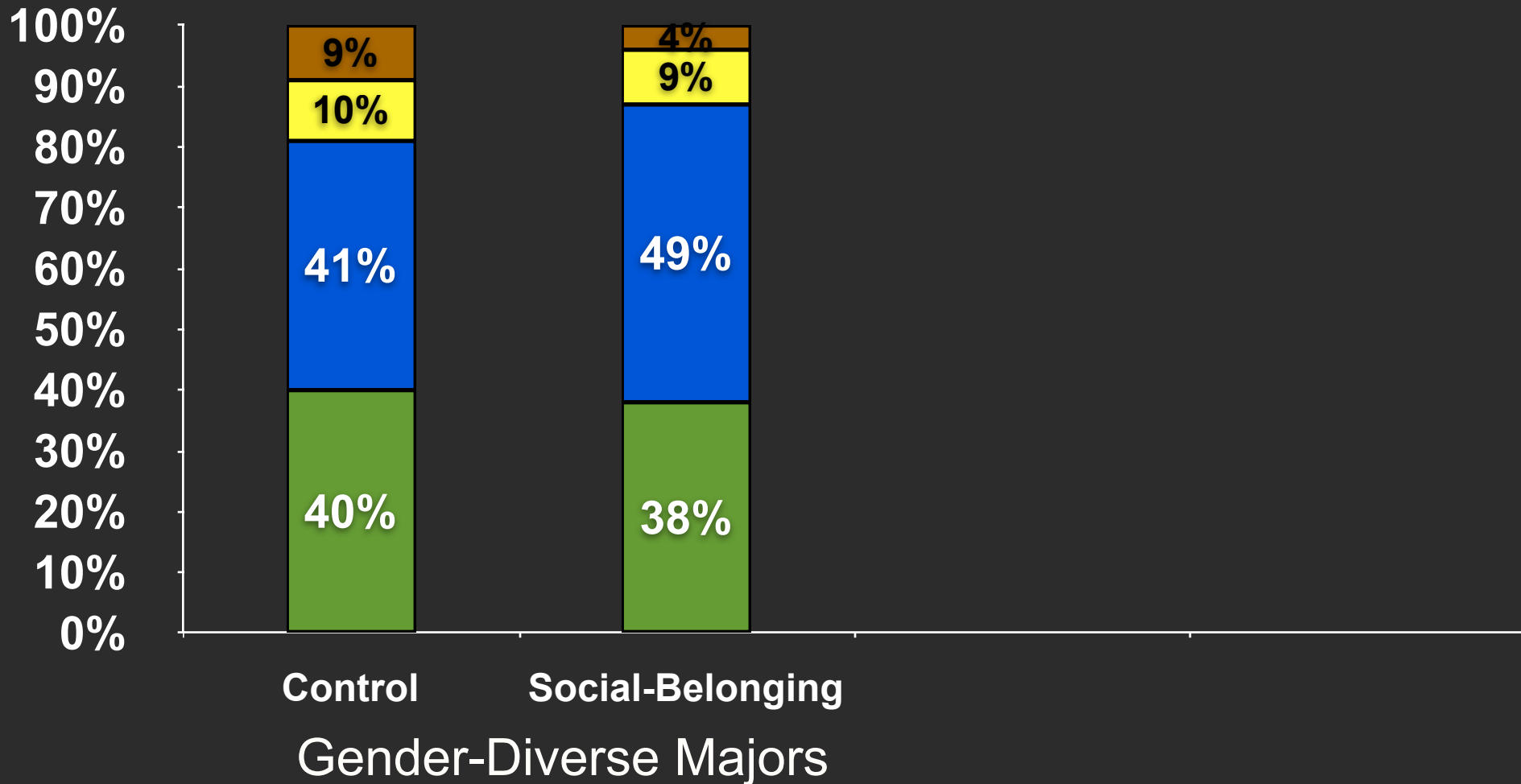


Walton, Logel, Peach, Spencer, & Zanna (in prep)

# Women's Friend Networks:

(% in each category among 5 closest friends, controlling for preintervention)

■ % Female Eng. ■ % Male Eng. ■ % Female Non-Eng. ■ % Male Non-Eng.

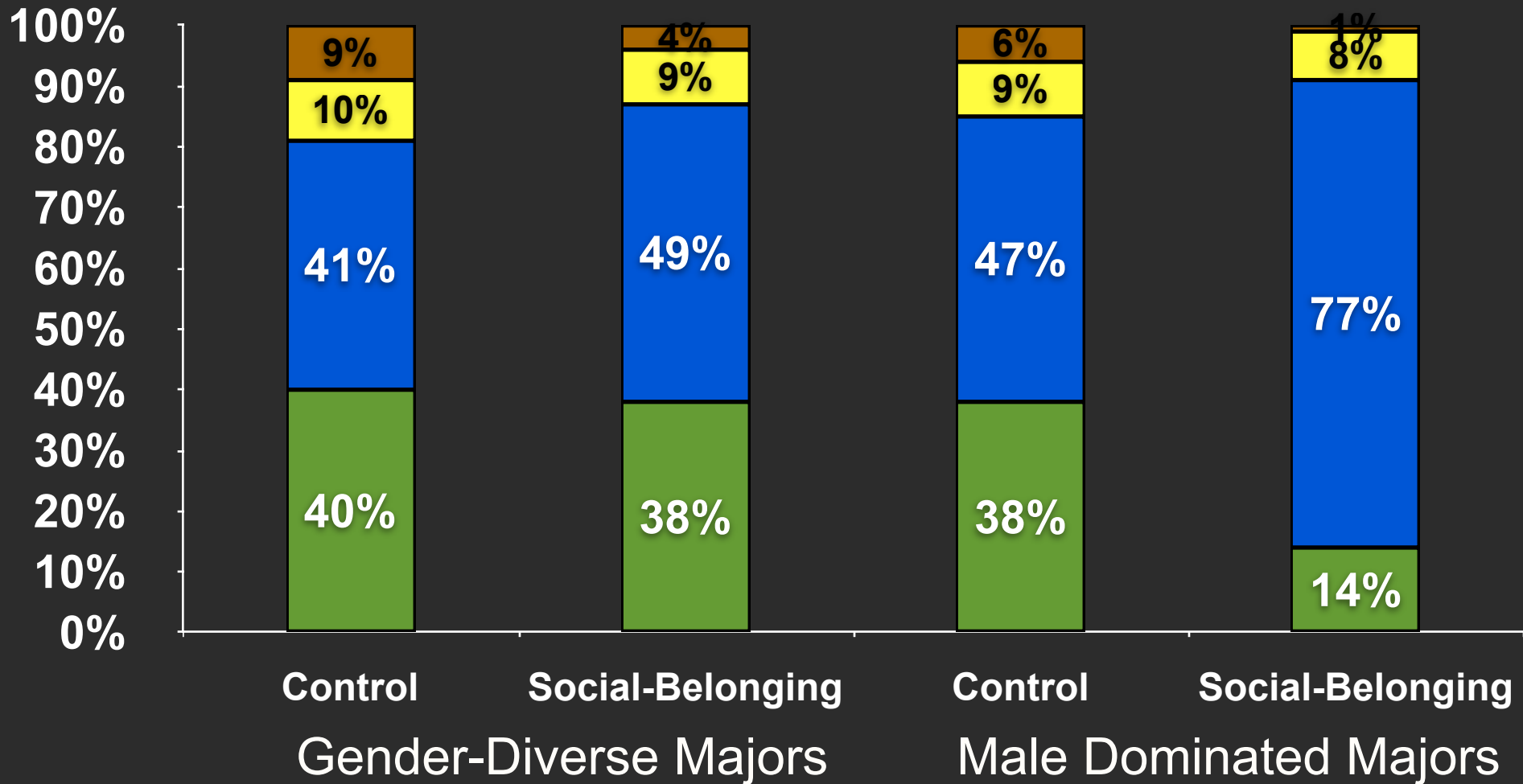


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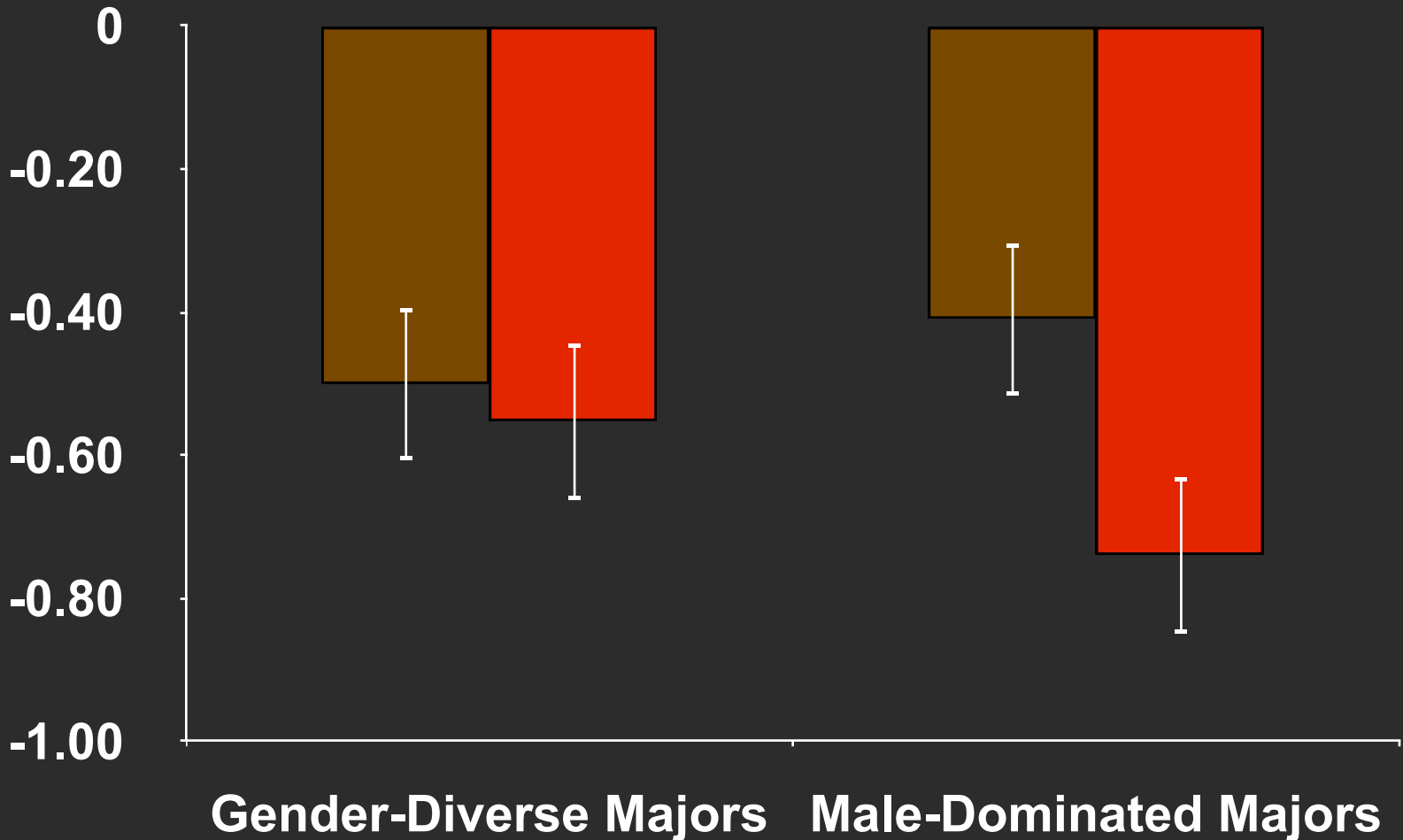
# Women's Implicit Norms

Female Engineers = Most People *Don't* Like?  
(Several months post-intervention; controlling for preintervention)

Randomized Control      Social-Belonging

More  
*negative*  
implicit norms  
about female  
engineers

More  
*positive*  
implicit norms  
about female  
engineers



# Context Matters

- Psychological interventions remedy psychological threats that arise within specific contexts
- Can transform students' social, psychological, and academic lives



# Trial 3: Adolescents

- Black and White students entering middle school
- Randomly assigned to condition at the beginning of 6th grade
  - Control condition
  - Social-belonging treatment (2 doses, a month apart)



7<sup>th</sup> Grade



7<sup>th</sup> Grade



7<sup>th</sup> Grade



7<sup>th</sup> Grade

## **MORE FROM THE 7<sup>TH</sup> GRADE [REDACTED] SURVEY**

1. Read about the results from the 7<sup>th</sup> Grade [REDACTED] Survey below and on the next page.
2. Answer the questions on the third page.

## RESULTS OF THE 7<sup>TH</sup> GRADE SURVEY

As you may know, last year the 7<sup>th</sup> grade students at [REDACTED] answered questions about *how they felt about [REDACTED] when they were in the 6<sup>th</sup> grade like you.* Here's what they said.

**Almost all 7<sup>th</sup> graders said they had *worried at first that they did not "fit in" or "belong" at [REDACTED] in 6<sup>th</sup> grade.***

**But almost all 7<sup>th</sup> graders say that *now they know that they "fit in" and "belong" at [REDACTED].***



7<sup>th</sup> Grade



7<sup>th</sup> Grade



7<sup>th</sup> Grade



7<sup>th</sup> Grade



## **Three Quotes from Typical 7<sup>th</sup> Graders**

*Please take your time and read these carefully*

Now please write your answers to these questions. **When you answer these questions, think about yourself, and how you feel about [redacted].** Focus on your thoughts and feelings, and don't worry about spelling, grammar, or how well written it is.

1. Name **1 or 2** reasons why 6<sup>th</sup> graders like you might worry at first about whether they "fit in" or "belong" at [redacted]:

For example: *Because middle school is so different from elementary school.*

1. \_\_\_\_\_  
\_\_\_\_\_
2. \_\_\_\_\_  
\_\_\_\_\_

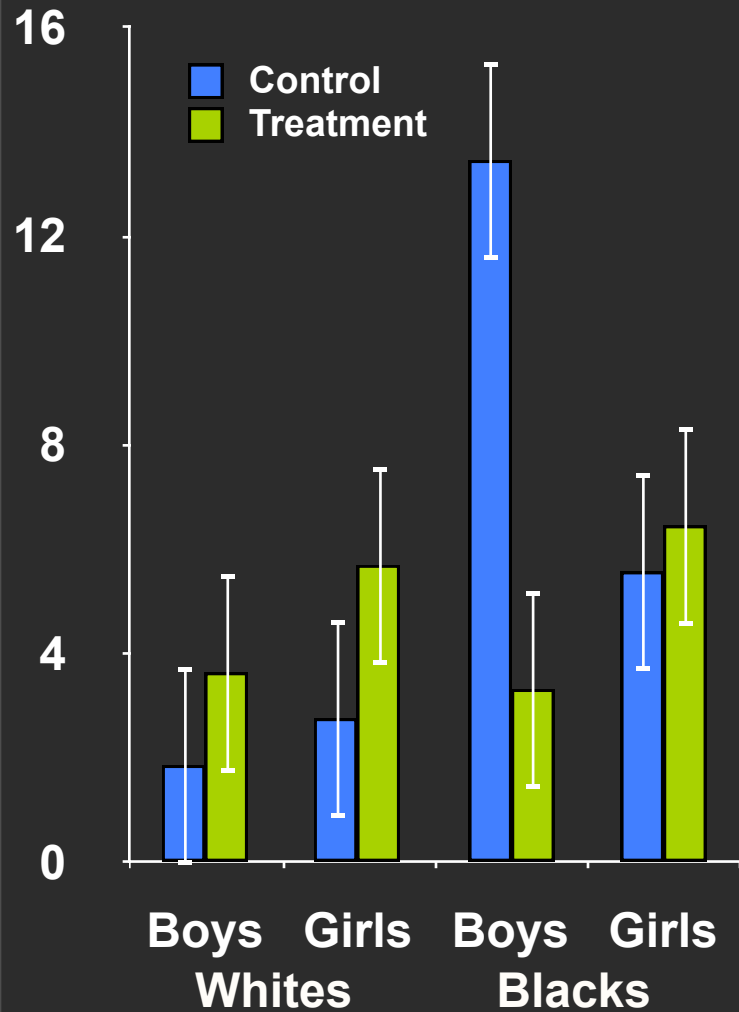
2. Name **1 or 2** reasons why 6<sup>th</sup> graders like you might feel more sure that they "fit in" or "belong" at [redacted] after a little bit of time.

For example: *Because they make new friends.*

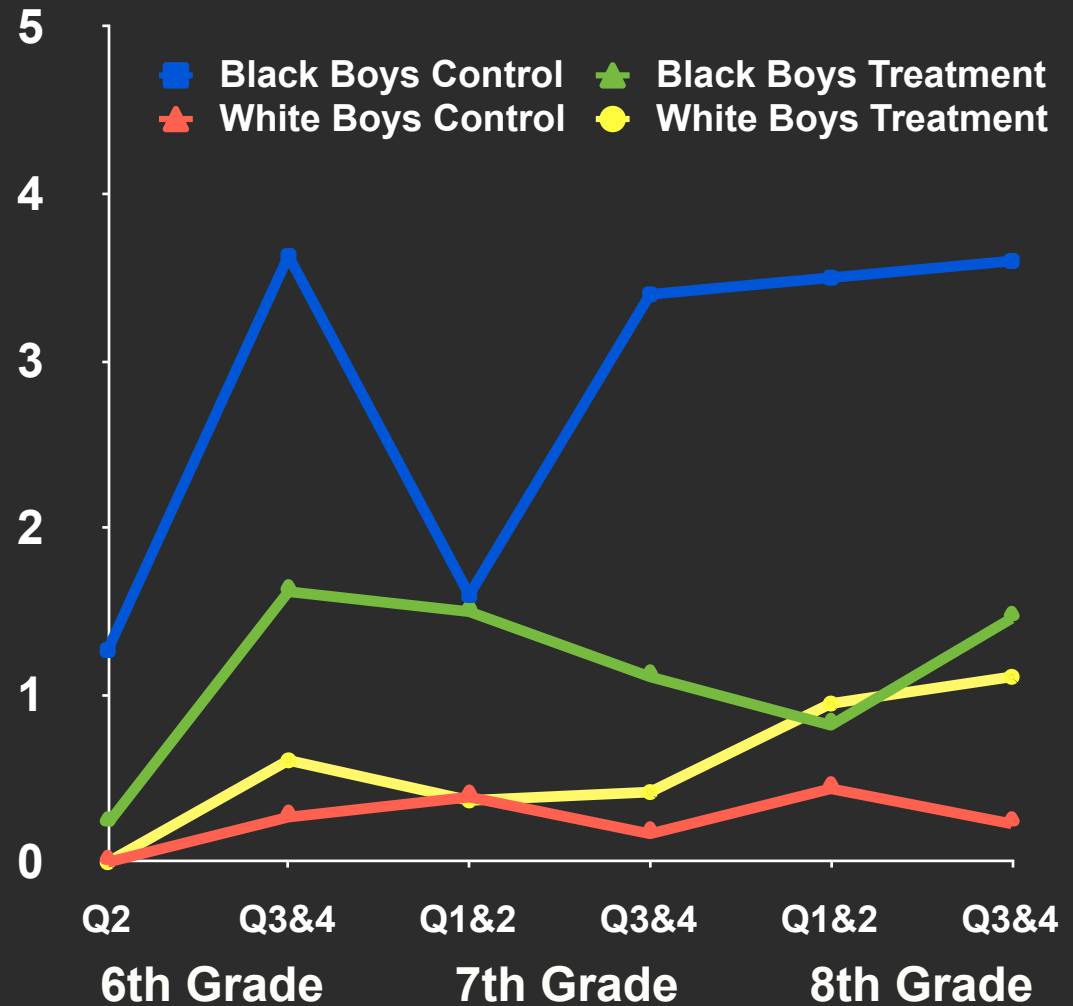
1. \_\_\_\_\_  
\_\_\_\_\_
2. \_\_\_\_\_  
\_\_\_\_\_

# Disciplinary Incidents: 6th-8th Grade

## Total Incidents



## Incidents Over Time (Boys)



# Implications for Education

- Problems in education are, in part, psychological problems
- Psychological interventions work hand-in-hand with traditional education reforms

# Psychological Interventions

(see Yeager & Walton, 2011 *RER*)

- Be stealthy (Robinson, 2010)
  - *Sometimes less is more*
- Use powerful persuasive techniques
  - *Saying-is-believing*
- Address people's subjective experience





# Is the belonging intervention a “small” intervention?

- Yes -- to an observer or implementer
  - It is **brief** (1-hour), **one-shot**, and **cheap**
- No -- not to a recipient
  - *“I learned that I wasn’t alone in how I felt at the beginning of the year.”*
  - *“It is comforting to see the commonality of experiences across all lines. That should be comforting for incoming students.”*
  - *“I found the similarities between my impression and those of the seniors/juniors uncanny.”*

# Psychological Interventions

(see Yeager & Walton, 2011 *RER*)

- Be stealthy (Robinson, 2010)
  - *Sometimes less is more*
- Use powerful persuasive techniques
  - *Saying-is-believing*
- Address people's subjective experience
- Target processes that can be recursive
  - *Construal of and response to adversity*
  - *Development of social networks*
- Target “psychological hubs”
  - E.g., social belonging

# Psychological Interventions

(see Yeager & Walton, 2011 *RER*)

- Need to develop ways to scale-up psychological interventions
  - Internet-based approaches?
    - The Project for Education Research that Scales ([www.perts.net](http://www.perts.net))
  - Teacher training approaches?
  - A need for “psychological engineers”?

# Implications for Policy: Affirmative Action

(Walton, Spencer, & Erman, in press)

- Negatively stereotyped students confront unique psychological barriers in school that impede achievement
- A consequence:
  - Grades and test scores assessed in typical academic environments underestimate the ability and potential of stereotyped students (Walton & Spencer, 2009)
- A **merit-based** rationale for affirmative action
  - Accounting for bias in measures of merit would promote diversity and meritocracy at once
  - *Affirmative Meritocracy*

# Thank you!

- Collaborators

- Geoff Cohen
- Carol Dweck
- Christine Logel
- Jason Okonofua
- Dave Paunesku
- Jennifer Peach
- Steve Spencer
- David Yeager
- Mark Zanna

- Funders

- American Psychological Association
- Gates Foundation
- The Hewlett Foundation
- National Academy of Education
- Raikes Foundation
- Society for the Psychological Study of Social Issues
- Spencer Foundation